



# Auction Digest

VOLUME 10

FALL 2013

## Board Members:

William C. Bryant, III

George A. Daniel

Larry Linkous

E. Joanne Wang \*

\* *Citizen Member*

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## The Virginia Auctioneer Board Welcomes New Board Member Larry Linkous



Mr. Linkous has been in the auction business in Virginia since 1972, when he founded Linkous Auctioneers. He was one of the first certified auctioneers in the Commonwealth, issued license number 3. Mr. Linkous is a lifetime member, and past president, of the Virginia Auctioneers Association and is also a member of the National Auctioneers Association. He was the 1994 Virginia State Champion Auctioneer, the 2000 Virginia Auctioneer of the Year and was inducted into the Virginia Auctioneer Association's Hall of Fame in 2003. Mr. Linkous previously served on the Auctioneers Board from 2001-2004, serving as Chair 2002-2004. He has also served on several other boards and councils including the Blue Ridge Regional Economic and Development Council, the Blue Ridge Regional Education and Training Council and the Montgomery County Board of Supervisors. In addition, Mr. Linkous is a licensed real estate salesperson and certified personal property appraiser. In his spare time, he enjoys conducting charitable auctions for local organizations. We welcome Mr. Linkous back to the Board!



DPOR recently launched a Facebook page and may be found at:  
[www.facebook.com/VirginiaDPOR](http://www.facebook.com/VirginiaDPOR).

We are using this social media tool to share information such as:

- Answers to Frequently Asked Questions (FAQs)
- Office holidays, closings, or delays
- Service interruptions
- Website information

- Links to relevant articles, newsletters, and press releases

And much more.

“Like” us on Facebook and keep up to date on DPOR news.



# VAA Crowns Top Auctioneer

The Virginia Auctioneers Association (VAA) crowned its 36th Annual Champion Auctioneer in Powhatan, VA on Saturday, August 3rd. Ben Svonavec of Mt. Sidney, VA won the top prize among 13 other competitors from across the Commonwealth. "I know that there were a lot of guys who were competing that were good enough to take home the top prize."

This was Svonavec's first time competing in the contest and says he looks forward to serving the VAA, "There are a lot of good guys who will guide me the right way and I'm going to do the best job that I can to represent this association."

Dixons Auctions & Estate Sales in Powhatan, VA hosted the event with more than 150 bidders bidding on coins, jewelry and homemade baked goods. Proceeds from the event go to benefit Relay for Life and the VAA. The contest was one of the most competitive in recent years.

"All of the gentleman in our final round did an outstanding job competing and upholding the tradition of this contest," says Brian Damewood, last year's champion and host of the event. "The VAA is proud to have Svonavec as its 36th Virginia State Champion Auctioneer."

The event grades auctioneers on chant, rhythm, presence and auction ability. For decades this event has brought bid callers from every corner of Virginia to compete for the coveted title of top auctioneer. The finalists finished in this order:

Ben Svonavec – Mt. Sidney : Champion

Ben Yoder –Stuarts Draft: 1st Runner-Up

Jarrold Hines – Radford: 3rd Place

Josh Puffenbarger – Mt. Solon: 4th Place

Allen Barfield – Parksley, VA: 5th Place

James Anderson – Bristol: 6th Place

The VAA represents auctioneers and auction professionals conducting auctions in the Commonwealth. Svonavec will represent a group of men and women who sell millions of dollars of real estate, equipment, vehicles, and personal property every year. "I'm able to network with kings in the industry, legends in the industry, and they'll help my career. This association is like a family," says Svonavec.

*\*Reprinted from [www.vaa.org](http://www.vaa.org)*



**Ben Svonavec 2013  
VAA Champion  
Auctioneer**

# Business Registrations

**D**id you know that in addition to the licensure requirements for individuals conducting auctions, all businesses that are involved in the auction business must be licensed as well? Any business that is involved in offering or conducting auctions must complete a firm license application and submit it to the Board for approval (except for sole proprietorships which require an individual auctioneer license).

The firm license application must be accompanied by the appropriate firm license application fee, certified true copies of the articles of incorporation, bylaws and charter, and, if a foreign corporation, a certificate of authority issued by the Virginia State Corporation Commission. Additionally, like individual applications, firm applications must include documentation of a surety bond in at least the amount of \$10,000 that commences no later than the effective date of the license and expires no sooner than the expiration date of the license.

A foreign corporation includes any business organized under laws other than the laws of Virginia. If you need information regarding obtaining a certificate of incorporation (Virginia based businesses) or a certificate of authority (foreign businesses) please contact the State Corporation Commission at (804) 371-9733.

## All About Bonds

**A**uctioneer and auction firm regulants are required to renew their licenses every two years. As a reminder, renewal notices are mailed to licensees of the Board approximately 45 days prior to the expiration date on the license. To renew your license you must submit either the renewal notice, renewal form printed from the website or renew online; the required fee; and proof of a current surety bond in the amount of \$10,000. The bond must commence no later than the effective date of the license and expires no sooner than the expiration date of the license. The license will not be renewed if the fee and proof of bond are not received, or if the bond does not meet the requirements of the Board. **Do not rely solely on the bonding company to submit the bond; it is the responsibility of the licensee to insure the bond is submitted to the Board office.**

If you have changed bond companies, you must submit the new bond confirming your bond corresponds with the next two-year term of your license. If you have not changed bond companies, you must submit the renewal/continuation certificate issued by the bond company proving your bond corresponds with the next two-year term of your license.

As a licensee you are responsible for maintaining your license, including renewals and address changes. There is a 30day grace period for renewing your license without penalty; a late fee of \$25 will be assessed after 30 days. A late fee will also be assessed if the proof of bond is not received within the 30 day grace period, even though the renewal fee was submitted. You may not practice as an auctioneer while your license is expired.



# Disciplinary Action



**FILE NUMBER 2011-01456, Gloria Lynn Gardner**

**REGULATIONS VIOLATED**—18VAC25-21-100.B; and 18VAC25-21-185.A.

**BOARD ACTION**—Consent order imposing \$250.00 in fines.

**EFFECTIVE DATE**—October 6, 2011

**FILE NUMBER 2011-03117, Jaime B. Palacios**

**REGULATIONS VIOLATED**—18VAC25-21-110.A; 18VAC25-21-180.4; and 18VAC25-21-1085.A

**BOARD ACTION**—Consent order imposing \$300 in fines and board costs

**EFFECTIVE DATE**—October 6, 2011

**FILE NUMBER 2011-05030, Rodney L. Davidson**

**REGULATIONS VIOLATED**—18VAC25-21-110.A; 18VAC25-21-150.A; 18VAC25-21-150.C; 18VAC25-21-150.F; 18VAC25-21-160 and 18VAC25-21-180.4.

**BOARD ACTION**—Consent order imposing \$150.00 in board costs and revocation of license.

**EFFECTIVE DATE**—January 11, 2012

**FILE NUMBER 2011-04770, Atlantic Asset Management Group, Inc. t/a Accelerated Auction Remarketing**

**REGULATIONS VIOLATED**—18VAC25-21-150.D; and 18VAC25-21-180.4.

**BOARD ACTION**—Consent order imposing \$2,150.00 in fines and board costs.

**EFFECTIVE DATE**—April 18, 2012

**FILE NUMBER 2011-04879, Timothy W. Perry Sr.**

**REGULATIONS VIOLATED**—18VAC25-21-110.A.4; 18VAC25-21-180.4; 18VAC25-21-150.E; and 18VAC25-21-185.A.

**BOARD ACTION**—Final Opinion and Order imposing \$1,050 in fines and two years probation.

**EFFECTIVE DATE**—October 10, 2012

**FILE NUMBER 2012-02722, Richard G. Graves**

**REGULATION VIOLATED**—18VAC25-21-110.A  
**BOARD ACTION**—Consent order imposing \$650 in fines and costs

**EFFECTIVE DATE**—January 16, 2013

**FILE NUMBER 2012-02606, Harlowe-Powell Auction, Ltd.**

**REGULATION VIOLATED**—18VAC25-21-110

**BOARD ACTION**—Consent order imposing \$1,150 in fines and costs and six hours of continuing education.

**EFFECTIVE DATE**—January 16, 2013

**FILE NUMBER 2013-00053, Dale Wayne Fox, Sr.**

**REGULATION VIOLATED**—18VAC25-21-110.A.1.a

**BOARD ACTION**—Consent order imposing \$650 in fines and costs.

**EFFECTIVE DATE**—April 24, 2013

**FILE NUMBER 2013-00502, James Leslie Gordon**

**REGULATION VIOLATED**—18VAC25-21-180.4

**BOARD ACTION**—Consent order imposing \$400 in fines and costs.

**EFFECTIVE DATE**—April 24, 2013

For Regulatory Information—  
[www.townhall.virginia.gov](http://www.townhall.virginia.gov)

The Virginia Regulatory  
**Town Hall**



Department of Professional and Occupational Regulation

9960 Mayland Drive  
Suite 400  
Richmond, VA 23233

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Phone: 804-367-8514

Fax: 866-425-6206

E-mail: [auctioneers@dpor.virginia.gov](mailto:auctioneers@dpor.virginia.gov)

**Auctioneer Board Staff**

**Kathleen R. Nosbisch—Executive Director**

**Marian Brooks—Board Administrator**

**Amy Goobic—Administrative Assistant**

**Licensing Specialists—**

**Tonia Burrell**

**Joan Leonard**

**Toni Spencer**

**Jennifer Wynn**

**2014 Tentative Board Meeting Dates**

**January 15**

**April 23**

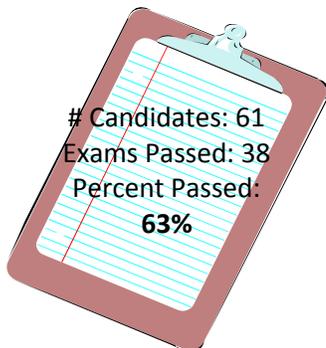
**July 23**

**October 15**



**Examination Statistics**

The following statistics are the Virginia candidates who sat for the Auctioneers examination between January and October 2013—



**Auctioneer Resources**

**Virginia Auctioneers Association**

[www.vaa.org](http://www.vaa.org)

888 878-0601 (toll free from Virginia)

919 878-0601 (from outside Virginia)

**National Auctioneers Association**

[www.auctioneers.org](http://www.auctioneers.org)

913-541-8084