

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
| ACADEMY OF REAL ESTATE LLC<br>10230 NEW HAMPSHIRE AVENUE<br>SUITE 102<br>SILVER SPRING, MD 20903<br>PH: (888) 786-8173<br>EMAIL: ACADEMYOFREALESTATE@GMAIL.COM | 0214021142 | VIRGINIA POST LICENSING: REAL ESTATE LAWS AND BOARD REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214020001 | CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)   | 12-31-2018      | 6       |
|  | 0214020002 | VIRGINIA POST LICENSING: VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|  | 0214019999 | CURRENT INDUSTRY ISSUES & TRENDS<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | 0214020004 | VIRGINIA POST LICENSING: FAIR HOUSING   | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>  |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214020003 | VIRGINIA POST LICENSING: RISK<br>MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)         | 12-31-2018      | 3       |
|  | 0214019998 | ETHICS & STANDARDS OF<br>CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                                | 12-31-2018      | 3       |
|  | 0214020005 | VIRGINIA POST LICENSING:<br>ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2018      | 3       |
| ACT WEB REAL ESTATE SCHOOL INC<br>VAREALTY SCHOOL.COM<br>2201 QUARTERMASTER LANE<br>RESTON, VA 20191 | 0214018957 | ESCROW REQUIREMENTS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW   | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>             |            |   |                 |                 |         |
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| Provider  | Courses    |   |                 |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s)         |         |
| RESTON, VA 20191<br>PH: (703) 476-1747<br>EMAIL: INFO@VAREALTY SCHOOL.COM |            | TOPIC : PL ESCROW REQUIREMENTS (ST)   |                 |                 |         |
|   | 0214018955 | AGENCY LAW V1.0<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)                                      | 12-31-2018      | 3               |         |
|   | 0214018950 | FAIR HOUSING V1.0<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)                                  | 12-31-2018      | 2               |         |
|   | 0214018953 | CURRENT INDUSTRY ISSUES AND TRENDS V1.0<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2               |         |
|   | 0214018952 | CONTRACT WRITING V2.0<br>FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING (ST)                          | 12-31-2018      | 6               |         |
|   | 0214018949 | ETHICS & STANDARDS OF CONDUCT V1.0  | 12-31-2018      | 3               |         |
|   |            | Course #  | Name            | Expiration Date | Hour(s) |

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| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)  |                 |         |
|   | 0214018951 | RISK MANAGEMENT V1.0<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)   | 12-31-2018      | 3       |
| ALEXANDRIA OLD TOWN REAL ESTATE SCHOOL LLC<br>1701 DUKE STREET<br>SUITE 100<br>ALEXANDRIA, VA 22314<br>PH: (703) 535-3610<br>EMAIL: education@kwmetrocenter.com | 0214018730 | VIRGINIA POST LICENSING:<br>CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018092 | ST RM - VA POST LICENSING:<br>RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)                          | 12-31-2018      | 3       |
|   | 0214018732 | VIRGINIA POST LICENSING:<br>AGENCY LAW<br>FORMAT : ONLINE  | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

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|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214018729 | VIRGINIA POST LICENSING:<br>CONTRACT WRITING V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)  | 12-31-2018      | 6       |
|  | 0214018080 | ST FH - VA POST LICENSING: FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                | 12-31-2018      | 2       |
|  | 0214018081 | ST ETHICS - VA POST LICENSING: ETHICS & STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214018079 | ST ESCROW - VA POST LICENSING: ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW                | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

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| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | TOPIC : PL ESCROW REQUIREMENTS (ST)   |                 |         |
| ALLTECH TITLE GROUP INC<br>ATG TITLE<br>11320 RANDOM HILLS ROAD<br>SUITE 120<br>FAIRFAX, VA 22030<br>PH: (703) 934-2100<br>EMAIL: mo@atgtitle.com | 0214019369 | PLE 1T FAIR HOUSING, ADA AND CIVIL RIGHTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                   | 12-31-2019      | 2       |
|   | 0214018943 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2019      | 3       |
|   | 0214019320 | CREDIT HISTORY, ANALYSIS AND LOAN PROGRAMS: DETERMINING MORTGAGE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214020610 | NEGOTIATING THE SALES GAP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY  | 12-31-2020      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

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|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
| ALPHA COLLEGE OF REAL ESTATE INC OF VA<br>ALPHA-OMEGA COLLEGE OF REAL ESTATE<br>638 INDEPENDENCE PARKWAY<br>SUITE 100<br>CHESAPEAKE, VA 23320<br>PH: (757) 427-1740<br>EMAIL: SKEYES@ALPHACOLLEGE OF REAL ESTATE.COM | 0214018719 | AGENCY<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|  | 0214018742 | R&W AGENT<br>RESPONSIBILITIES...WHO DO I REPRESENT?<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST) | 12-31-2018      | 3       |
|  | 0214018184 | ST - SHORT<br>SALES/FORECLOSURE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)        | 12-31-2018      | 2       |
|  | 0214018265 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                                      | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

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|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL FAIR HOUSING (ST)  |                 |         |
|  | 0214018279 | YOUR SAFETY: IT'S A RISKY BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018280 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                            | 12-31-2018      | 3       |
|  | 0214018391 | REVERSE MORTGAGES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2018      | 2       |
|  | 0214018005 | ST - AGENCY<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                                     | 12-31-2018      | 3       |
|  | 0214018022 | ST - ETHICS<br>FORMAT : CLASSROOM   | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



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|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL ETHICS (ST)   |                 |         |
|  | 0214018090 | ST CONTRACT WRITING -<br>CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)  | 12-31-2018      | 6       |
|  | 0214019769 | UNDERSTANDING HOARDING &<br>BIOHAZARD CLEANUP FOR RE<br>AGENTS AND<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019790 | FAIR HOUSING<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214019895 | THE GOOGLE BOOT CAMP<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2018      | 2       |
|  | 0214019155 | HOW TO BUY/SELL HUD HOMES  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

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|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019180 | BEFORE AND AFTER JUDGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                        | 12-31-2019      | 2       |
|  | 0214019187 | ABR 2 DAY CORE COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|  | 0214019220 | BLUEPRINT READING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                 | 12-31-2019      | 2       |
|  | 0214019331 | AMC - WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

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| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214019417 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                 | 12-31-2019      | 2       |
|   | 0214019436 | 3 HR ETHICS AND STANDARDS<br>OF CONDUCT (8 HR REQ)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST) | 12-31-2019      | 3       |
|   | 0214018819 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                   | 12-31-2019      | 3       |
|   | 0214018838 | RENOVATION FINANCE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)             | 12-31-2019      | 2       |
|   | 0214018966 | NARPM'S ETHICS COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                              | 12-31-2019      | 3       |
|   | 0214018967 | UNDERSTANDING 1031 TAX   | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | EXCHANGE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                 |                 |         |
|   | 0214018968 | TITLE SEARCH BASICS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                      | 12-31-2019      | 2       |
|   | 0214018969 | SHORT SALES FORECLOSURES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                 | 12-31-2019      | 2       |
|   | 0214018970 | CERTIFIED NEW HOME SALES<br>PROFESSIONAL<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214018971 | 2 DAY ACCREDITED BUYER<br>REPRESENTATIVE (ABR) CORE<br>COURSE<br>FORMAT : CLASSROOM                          | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

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|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                      |                 |         |
|  | 0214019079 | REAL ESTATE LAWS YOU NEED TO KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019080 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2018      | 2       |
|  | 0214018483 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                                 | 12-31-2018      | 2       |
|  | 0214018484 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                           | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018485 | ESCROW REQUIREMENTS - DEPOSITS AND TRUST MONIES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)           | 12-31-2018      | 3       |
|   | 0214018540 | MILITARY RELOCATION PROFESSIONAL CERTIFICATION COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018586 | RISK MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)  | 12-31-2018      | 3       |
|   | 0214018587 | CONTRACTS<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)   | 12-31-2018      | 6       |
|   | 0214018589 | FAIR HOUSING<br>FORMAT : ONLINE  | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

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|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214018638 | ETHICS: ACTING WITH INTEGRITY<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)  | 12-31-2018      | 3       |
|  | 0214018681 | TRENDS: SOCIAL MEDIA<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | 0214021907 | REALTOR.COM'S REVIEW OF HOUSING MARKET TRENDS AND OUTLOOK FOR TH<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022093 | R&W AGENT RESPONSIBILITIES "WHO DO I REPRESENT"<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                               | 12-31-2020      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

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| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214022244 | AGENCY A COMPLICATED RELATIONSHIP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)      | 12-31-2020      | 2       |
|   | 0214021719 | WORKING WITH BUYERS HOME INVESTORS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2019      | 2       |
|   | 0214021723 | PROPERTY MANAGEMENT PITFALLS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)           | 12-31-2019      | 2       |
|   | 0214021772 | COMMISSIONS: BEING PAID THE RIGHT WAY!<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |



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| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214021773 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                               | 12-31-2020      | 2       |
|  | 0214021066 | WATER DAMAGE RESTORATION FOR REAL ESTATE LICENSEES AND PROPERTY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021089 | DISCOVERING COMMERCIAL REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                              | 12-31-2019      | 2       |
|  | 0214021408 | REAL ESTATE LAWS YOU NEED TO KNOW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                               | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

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| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214021421 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                    | 12-31-2018      | 2       |
|   | 0214020725 | REAL ESTATE LAW AND BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)            | 12-31-2018      | 8       |
|   | 0214020748 | 8 HOUR ONLINE REAL ESTATE<br>LAW AND BOARD REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2018      | 8       |
|   | 0214020852 | REAL ESTATE LAWS YOU NEED<br>TO KNOW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                        | 12-31-2020      | 2       |
|   | 0214020902 | UNDERSTANDING HOME AND<br>FLOOD INSURANCE   | 12-31-2019      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

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| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | FLOOD INSURANCE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                  |                 |         |
|   | 0214020962 | HOW TO BUY/SELL HUD HOMES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                        | 12-31-2019      | 2       |
|   | 0214020006 | RISK MANAGEMENT WITH THE<br>USE OF HOME WARRANTY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214020071 | VAR'S PURCHASE CONTRACT:<br>THE INS & OUTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)       | 12-31-2019      | 2       |
|   | 0214020073 | GOOD INTENTIONS BUT RISKY<br>RESULTS: BALANCING CLIENT<br>INTERESTS AN   | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

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| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | INTERESTS AN<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   |                 |         |
|   | 0214020095 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                  | 12-31-2019      | 2       |
|   | 0214020143 | PROFILE OF TODAY'S HOME<br>BUYERS & SELLERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                    | 12-31-2020      | 2       |
|   | 0214020260 | WHAT REAL ESTATE LICENSEES<br>NEED TO KNOW ABOUT<br>APPRAISALS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214020306 | ESSENTIALS CLOSING<br>STRATEGIES   | 12-31-2020      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

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| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | STRATEGIES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|   | 0214019594 | SELLER REPRESENTATIVE<br>SPECIALIST (SRS) DESIGNATION<br>COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)                | 12-31-2019      | 6       |
|   | 0214019765 | MARKETING 2.0<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2018      | 2       |
| AMERICAN INSTITUTE OF REAL ESTATE LLC<br>8340 GREENSBORO DRIVE<br>#907<br>MC LEAN, VA 22102<br>PH: 703-371-9692<br>EMAIL: IHALAWI@YAHOO.COM | 0214021165 | VIRGINIA POST LICENSING: REAL<br>ESTATE LAW & BOARD<br>REGULATIONS<br>FORMAT : ONLINE<br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214019544 | VIRGINIA POST LICENSING:<br>ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2018      | 3       |
|  | 0214019545 | VIRGINIA POST LICENSING:<br>ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2018      | 3       |
|  | 0214019566 | VIRGINIA POST LICENSING: RISK<br>MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)         | 12-31-2018      | 3       |
|  | 0214019547 | VIRGINIA POST LICENSING:<br>CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)       | 12-31-2019      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214019549 | VIRGINIA POST LICENSING: FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                                       | 12-31-2018      | 2       |
|   | 0214019550 | VIRGINIA POST LICENSING: VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)                                  | 12-31-2018      | 3       |
|   | 0214019546 | VIRGINIA POST LICENSING: CURRENT INDUSTRY ISSUES AND TRENDS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
| AMERICAN SCHOOL OF REAL ESTATE EXPRESS LLC<br>REAL ESTATE EXPRESS.COM<br>12977 NORTH FORTY DRIVE<br>SUITE 108<br>SAINT LOUIS, MO 63141<br>PH: 314 548 2224<br>EMAIL: katelyn@expressschools.com | 0214017957 | ST - CONTRACT PREPARATION<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)   | 12-31-2019      | 6       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214017926 | ST - RISK MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)                               | 12-31-2018      | 3       |
|   | 0214017922 | ST - VA AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|   | 0214017759 | ST - ETHICS TRAINING FOR<br>TODAY'S REAL ESTATE AGENT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)          | 12-31-2018      | 3       |
|   | 0214017758 | ST - CURRENT INDUSTRY ISSUES<br>AND TRENDS<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214017757 | ST - FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b>  |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214018003 | ST - ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                              | 12-31-2018      | 3       |
|  | 0214021072 | REAL ESTATE LAWS AND BOARD<br>REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2019      | 8       |
| ANN PALMATEER REAL ESTATE SCHOOL LLC<br>137 MT PLEASANT ROAD<br>CHESAPEAKE, VA 23322<br>PH: (757) 490-6500<br>EMAIL: ANNPALMATEER@COX.NET                            | 0214019030 | WHAT'S IN THE REIN OFFER TO<br>PURCHASE?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)              | 12-31-2019      | 6       |
| AREA 43 MARKET CENTER LLC<br>KELLER WILLIAMS REALTY<br>968 FIRST COLONIAL ROAD<br>SUITE 104<br>VIRGINIA BEACH, VA 23454<br>PH: 757-422-4600<br>EMAIL: KLRW712@KW.COM | 0214020654 | VIRGINIA POST LICENSING:<br>ETHICS & STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)       | 12-31-2020      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214019699 | VIRGINIA POST LICENSING: RISK MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)                          | 12-31-2018      | 3       |
|   | 0214020455 | VIRGINIA POST LICENSING: CURRENT INDUSTRY ISSUES & TRENDS<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214019702 | VIRGINIA POST LICENSING: VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)                           | 12-31-2018      | 3       |
|   | 0214019701 | VIRGINIA POST LICENSING: ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                  | 12-31-2018      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>  |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214020454 | VIRGINIA POST LICENSING:<br>CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)                 | 12-31-2018      | 6       |
|  | 0214019700 | VIRGINIA POST LICENSING: FAIR<br>HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                            | 12-31-2018      | 2       |
|  | 0214019703 | VIRGINIA POST LICENSING:<br>ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)            | 12-31-2018      | 3       |
| BLUE RIDGE REAL ESTATE SCHOOL<br>181 GARBER LN<br>WINCHESTER, VA 22602<br>PH: (540) 667-2606<br>EMAIL: SHIGGINS@BRARVA.COM | 0214020334 | IT'S 2 AM, DO YOU KNOW WHAT<br>YOUR DATA IS DOING?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020368 | FAIR HOUSING<br>FORMAT : CLASSROOM   | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  |                 |         |
|  | 0214020424 | GOOD INTENTIONS BUT RISKY RESULTS: BALANCING CLIENT INTERESTS AN<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019556 | REVERSE MORTGAGE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019557 | CUSTOMER BEFORE COMPANY: REVOLUTIONIZING YOUR REAL ESTATE THE NO<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019640 | BRIDGING THE GAP<br>FORMAT : CLASSROOM  | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214018334 | WHERE DO I FIND MY NEXT CLIENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                | 12-31-2018      | 2       |
|  | 0214018238 | ST - 2013 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)   | 12-31-2018      | 3       |
|  | 0214021524 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
|  | 0214019286 | BUSINESS MANAGEMENT SKILLS FOR BROKERS AND REAL ESTATE AGENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | ISSUES (ST)   |                 |         |
|   | 0214019078 | FACEBOOK BUSINESS MANAGEMENT 101<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                       | 12-31-2019      | 2       |
|   | 0214022238 | WORKING WITH BUYERS CURRENT INDUSTRY TRENDS AND ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
| BRISTOL TN / VA ASSOCIATION OF REALTORS<br>900 ANDERSON STREET<br>2ND FLOOR<br>BRISTOL, TN 37620<br>PH: 423 968 1192<br>EMAIL: info@btvar.com | 0214021607 | THE CODE OF ETHICS: OUR PROMISE OF PROFESSIONALISM<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                      | 12-31-2019      | 3       |
| CENTRAL VIRGINIA SCHOOL OF REAL ESTATE<br>550 HILLSDALE DRIVE<br>CHARLOTTESVILLE, VA 22901<br>PH: (434) 817-2227<br>EMAIL: EDUCATION@CAAR.COM | 0214017989 | ST - IMPROVING CUSTOMER CARE & RETENTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                           | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| EMAIL: EDUCATION@CAAR.COM                              |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214017990 | ST - GOOGLE BOOTCAMP - THE CLOUD COMPUTING SOLUTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214017993 | ST - ADVERTISING REAL ESTATE IN VIRGINIA<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2018      | 2       |
|  | 0214018009 | ST - BROKER PRICE OPINION<br>RESOURCE: BPOR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2018      | 2       |
|  | 0214018010 | ST - BENEFITS OF BEING NEW AGAIN: RISK PREVENTION FOR AGENT<br>FORMAT : CLASSROOM  | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214018011 | ST - YOUR SAFETY: ITS A RISKY BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | 0214018012 | ST - MARKETING 2.0<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2018      | 2       |
|  | 0214018075 | ST - FAIR HOUSING: IT'S NOT AN OPTION IT'S THE LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2018      | 2       |
|  | 0214018086 | ST - ESROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)                        | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214018087 | ST - ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)             | 12-31-2018      | 3       |
|   | 0214018088 | ST - FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)                          | 12-31-2018      | 2       |
|   | 0214018089 | ST - RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)                    | 12-31-2018      | 3       |
|   | 0214018093 | ST CIIT - EPRO CERTIFICATION<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018094 | ST CIIT - GENERATIONAL BUY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018095 | ST CII - MAKING THE MLS WORK FOR YOU & YOUR CLIENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018096 | ST CII - REAL ESTATE MARKETING REBOOT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)               | 12-31-2018      | 2       |
|   | 0214019317 | DISCLOSURE SHALL SET YOU FREE!<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2018      | 2       |
|   | 0214019486 | UNDERSTANDING CONFLICT RESOLUTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                   | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018898 | VIRGINIA ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)        | 12-31-2018      | 3       |
|   | 0214018552 | INSTANET FORMS/TRANSACTION DESK<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018678 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                 | 12-31-2018      | 3       |
|   | 0214018204 | ST - RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT (ST)                    | 12-31-2018      | 3       |
|   | 0214018305 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM  | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214018333 | VAR CONTRACT WRITING CLASS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST)                    | 12-31-2018      | 6       |
|  | 0214017755 | ST - THE CODE IS GOOD BUSINESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                          | 12-31-2018      | 3       |
|  | 0214017756 | ADVANCED MLS - USE THE TOOLS (ST)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)      | 12-31-2018      | 2       |
|  | 0214017842 | ST - TIME MANAGEMENT & PROCRASTINATION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214017843 | ST - UNDERSTAND PURCHASE CONTRACTS & CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST) | 12-31-2018      | 6       |
|   | 0214017917 | ST - CYCLE 4 - CODE OF ETHICS<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                   | 12-31-2018      | 3       |
|   | 0214017927 | ST - TODAY'S TECHNOLOGY: REALITY FOR REALTORS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|   | 0214021323 | FAIR HOUSING OPEN DOORS<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                                   | 12-31-2019      | 2       |
|   | 0214021504 | AGENCY IN VIRGINIA<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL AGENCY LAW (ST)   |                 |         |
|   | 0214021505 | SALES CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                              | 12-31-2019      | 6       |
|   | 0214020812 | EPRO - DAY 1<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                          | 12-31-2018      | 2       |
|   | 0214020867 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2020      | 2       |
|   | 0214020933 | DILEMMAS FACING REAL ESTATE LICENSEES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214020934 | COMMON LEGAL HOTLINE   | 12-31-2020      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | QUESTIONS & ANSWERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214020935 | DISCLOSURE SHALL SET YOU<br>FREE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                       | 12-31-2020      | 2       |
|  | 0214020936 | REAL ESTATE LAWS YOU NEED<br>TO KNOW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                   | 12-31-2020      | 2       |
|  | 0214020937 | GOOD INTENTIONS BUT RISKY<br>RESULTS: BALANCING CLIENT<br>INTERESTS AN<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214020326 | RISK MANAGEMENT WITH THE USE OF THE HOME WARRANTY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214020367 | 2015 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2020      | 3       |
|   | 0214020405 | SAFETY MATTERS: SAFE BUSINESS = SMART BUSINESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)    | 12-31-2020      | 2       |
|   | 0214019612 | YOU TUBE AND VIDEO MARKETING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2019      | 2       |
|   | 0214021986 | GREEN DAY 1: THE RESOURCE-EFFICIENT HOME: REMODELS, RETROFITS, R   | 12-31-2020      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | RETROFITS, R<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   |                 |         |
|  | 0214021987 | GREEN DAY 2: REPRESENTING<br>BUYERS AND SELLERS:<br>RESOURCE-EFFICIENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022078 | 2017 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2020      | 3       |
|  | 0214022152 | RI 508: VIRGINIA LAW &<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                          | 12-31-2019      | 8       |
|  | 0214022153 | RI 503: BUSINESS PLANNING<br>FORMAT : CLASSROOM  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214022154 | RI 504: WORKING WITH BUYERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214022275 | RENOVATION FINANCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2019      | 2       |
|  | 0214022276 | RENOVATION FINANCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2019      | 2       |
|  | 0214021560 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021612 | REAL ESTATE LAW AND VREB   | 12-31-2020      | 8       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                                    |                 |         |
|  | 0214021052 | INTRODUCTION TO HIGH<br>PERFORMANCE HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)            | 12-31-2019      | 2       |
|  | 0214021123 | 2016 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
|  | 0214021300 | BUYING & SELLING HOMES WITH<br>PETROLEUM STORAGE TANKS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
| CHAMPION TITLE & SETTLEMENTS, INC<br>CHAMPION UNIVERSITY<br>21631 RIDGETOP CIRCLE<br>SUITE 250 | 0214018980 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses                               |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
| SUITE 250<br>STERLING, VA 20166<br>PH: 703 444 4100<br>EMAIL: amys@championtitle.com |            | TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214018981 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                            | 12-31-2019      | 3       |
|  | 0214020216 | PL - NEGOTIATING THE SALES GAP<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2020      | 2       |
|  | 0214018978 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214018979 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING                               | 12-31-2019      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CONTRACT WRITING (ST)   |                 |         |
| CHC INC<br>RE/MAX REGENCY<br>403 HOLIDAY CT<br>WARRENTON, VA 20186<br>PH: 540 341-1000<br>EMAIL: chuck@teamregency.com | 0214019294 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST) | 12-31-2019      | 6       |
|  | 0214019440 | RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)      | 12-31-2018      | 3       |
|  | 0214020519 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST) | 12-31-2020      | 6       |
|  | 0214019447 | AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)                | 12-31-2018      | 3       |
|  | 0214019446 | CONTRACT WRITING<br>FORMAT : ONLINE  | 12-31-2018      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CONTRACT WRITING (ST)   |                 |         |
|  | 0214019445 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019444 | FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)  | 12-31-2018      | 2       |
|  | 0214019443 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)                    | 12-31-2018      | 3       |
|  | 0214019441 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)                       | 12-31-2018      | 3       |
| CHESAPEAKE BAY & RIVERS SCHOOL OF REAL                 | 0214018342 | VAR CONTRACT WRITING CLASS   | 12-31-2018      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
| ESTATE<br>10880 GENERAL PULLER HWY STE E<br>HARTFIELD, VA 23071<br>PH: (804) 776-0568<br>EMAIL: cbrar@cbrar.com |            | FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)  |                 |         |
|   | 0214018822 | VIRGINIA ESCROW REQUIREMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW REQUIREMENTS (ST)              | 12-31-2018      | 3       |
|   | 0214019024 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)<br>TRACK : SINGLE TRACK | 12-31-2018      | 3       |
|   | 0214018870 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                               | 12-31-2018      | 3       |
|   | 0214019025 | THIS IS NOT YOUR MAMA'S FAIR HOUSING<br>FORMAT : CLASSROOM  | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)<br>TRACK : SINGLE TRACK                     |                 |         |
| CINDY BISHOP WORLDWIDE LLC<br>11918 SANDY HILL CT<br>SPOTSYLVANIA, VA 22553<br>PH: (540) 786-1432<br>EMAIL: INFO@BISHOPTeam.ORG | 0214018282 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                        | 12-31-2018      | 3       |
|   | 0214021288 | APPRAISAL KNOW HOW 1, 2, 3<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214018461 | FINANCING WORKSHOP<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)         | 12-31-2018      | 2       |
|   | 0214018462 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                             | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018679 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                | 12-31-2018      | 3       |
|   | 0214019624 | 203K RENOVATION LOAN<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2019      | 2       |
|   | 0214019632 | ELIMINATING LEGAL SPEED BUMPS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019641 | UNDERSTANDING RADON<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)           | 12-31-2019      | 2       |
|   | 0214019666 | LEAD PAINT - SO WHAT'S THE BIG DEAL<br>FORMAT : CLASSROOM                                      | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019813 | TARGETING & SERVING FIRST TIME HOMEBUYERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019876 | UNDERSTANDING ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW REQUIREMENTS (ST)             | 12-31-2019      | 3       |
|  | 0214019877 | CLOSING THE GAP<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                           | 12-31-2019      | 2       |
|  | 0214020007 | CLEARING TITLE MATTERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | ISSUES (ST)  |                 |         |
|   | 0214020052 | CFPB AND THE NEW CLOSING DISCLOSURE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)       | 12-31-2020      | 2       |
|   | 0214020222 | WORKING WITH RENTALS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2020      | 2       |
|   | 0214019460 | CERTIFIED MILITARY RESIDENTIAL SPECIALIST<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019574 | MOLD-A GROWING PROBLEM<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2019      | 2       |
|   | 0214018737 | CONTRACTS & ADDENDUMS  | 12-31-2018      | 6       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)  |                 |         |
|  | 0214018945 | SHORT SALES PAST & PRESENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2019      | 2       |
|  | 0214021437 | RENOVATION LOAN SALES STRATEGY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2019      | 2       |
|  | 0214021448 | HANDLING THE SHORT SALE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2019      | 2       |
|  | 0214021460 | RISK MANAGEMENT FOR VIRGINIA REAL ESTATE AGENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL RISK MANAGEMENT (ST)  |                 |         |
|  | 0214021834 | UNDERSTANDING CREDIT REPORTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)      | 12-31-2020      | 2       |
|  | 0214021860 | RESIDENTIAL CONTRACT LEGAL BASICS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021864 | WOOD DESTROYING INSECTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)           | 12-31-2020      | 2       |
|  | 0214021867 | RISKY CLOSING CHOICES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)             | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214021875 | USING ADVANCED TECHNOLOGY<br>IN INSPECTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  | 12-31-2020      | 2       |
|   | 0214021900 | APPRAISALS.... FIGURING THE<br>NUMBERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)       | 12-31-2020      | 2       |
|   | 0214021935 | RESIDENTIAL CONTRACT<br>ESSENTIALS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)           | 12-31-2020      | 2       |
|   | 0214022010 | AMERICAN WARRIOR REAL<br>ESTATE PROFESSIONAL<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214022023 | KNOW THE INS AND OUTS OF A GOOD HOME INSPECTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022037 | LEGAL SHORT SALE SELLER<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                         | 12-31-2020      | 2       |
|  | 0214022039 | FORECLOSURES AND ALTERNATE OPTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)              | 12-31-2020      | 2       |
|  | 0214022132 | RESIDENTIAL CONTRACT ADDENDUMS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2020      | 2       |
|  | 0214022135 | BUYER SHORT SALES<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214022145 | TRUST & ESTATES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                 | 12-31-2020      | 2       |
|  | 0214020365 | POWERFUL PRESENTATIONS FOR BUYER'S AND SELLER'S<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020395 | COMMERCIAL REAL ESTATE OVERVIEW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                 | 12-31-2020      | 2       |
|  | 0214020472 | LISTING TOOLS MASTERS USE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                                   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020510 | THE POWER OF VA LENDING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2020      | 2       |
|  | 0214020556 | UNDERSTANDING CREDIT REPAIR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2020      | 2       |
|  | 0214020756 | REAL ESTATE LAWS & BOARD REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2018      | 8       |
|  | 0214020769 | MOCK SETTLEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                              | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>  |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214021011 | BRIDGE AND CONSTRUCTION<br>LOANS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)         | 12-31-2019      | 2       |
|  | 0214021140 | AVOID CLOSING DELAYS WITH<br>LEGAL POWER<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214018336 | FORECLOSURE OPTIONS &<br>REALITIES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)       | 12-31-2018      | 2       |
| CJ BANKER TRAINING<br>CEDRIC JOHNSON<br>201 OVERRIDGE COURT<br>PURCELLVILLE, VA 20132<br>PH: (540) 882-4176<br>EMAIL: CEDRICJOHNSON625@GMAIL.COM | 0214018726 | 203 (K) FINANCING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                        | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| COUNCIL OF RESIDENTIAL SPECIALISTS<br>430 N MICHIGAN AVE<br>SUITE 300<br>CHICAGO, IL 60617<br>PH: (800) 462-8841<br>EMAIL: RHARVEY@CRS.COM | 0214018972 | CRS 200 BUSINESS PLANNING & MARKETING FOR THE RES. SPECIALIST<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214018973 | CRS 206 TECHNOLOGIES TO ADVANCE YOUR BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                 | 12-31-2019      | 2       |
|  | 0214018977 | CRS 202 EFFECTIVE BUYER SALES STRATEGIES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2019      | 2       |
|  | 0214018975 | CRS 201 LISTING STRATEGIES FOR THE RES. SPECIALIST<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018976 | CRS 204 BUYING AND SELLING<br>INCOME PROPERTIES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                        | 12-31-2019      | 2       |
|   | 0214018974 | CRS 210 BUILDING AN<br>EXCEPTIONAL CUSTOMER<br>SERVICE REFERRAL BUSINE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
| DB TITLE ACADAMY LLC<br>1483 CHAIN BRIDGE ROAD<br>SUITE 103<br>MC LEAN, VA 22101<br>PH: (703) 734-8506<br>EMAIL: DBURGER@DBTITLELLC.COM | 0214018856 | ETHICS & STANDARDS OF<br>CONDUCT IN REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
|   | 0214018854 | FORECLOSURES, SHORT SALES,<br>REO'S & AUCTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                         | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214018852 | REVERSE MORTGAGES FOR SENIORS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                    | 12-31-2019      | 2       |
|   | 0214018851 | UNDERSTANDING 1031 TAX-FREE EXCHANGE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                             | 12-31-2019      | 2       |
|   | 0214018855 | MORTGAGE FRAUD & PREDATORY LENDING: WHAT EVERY AGENT SHOULD KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
| DEARBORN FINANCIAL PUBLISHING, INC.<br>RECAMPUS.COM<br>332 FRONT STREET<br>SUITE 555<br>LA CROSSE, WI 54601<br>PH: (608) 779-5599<br>EMAIL: lisa.goyette@kaplan.com | 0214018541 | VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
| EMAIL: lisa.goyette@kaplan.com                                |            |  |                 |         |
|   | 0214018500 | VA POST LICENSING: CONTRACT WRITING V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)  | 12-31-2018      | 6       |
|   | 0214021008 | VIRGINIA POST LICENING: REAL ESTATE LAW AND BOARD REGULATIONS V1<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | 0214021301 | VIRGINIA POST LICENSING: ETHICS AND STANDARD OF CONDUCT V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                              | 12-31-2019      | 3       |
|   | 0214021284 | VA POST LICENSING: REAL ESTATE LAW AND BOARD REGULATIONS V2.0<br>FORMAT : ONLINE   | 12-31-2019      | 8       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST)  |                 |         |
|  | 0214021252 | VIRGINIA POST LICENSING: RISK MANAGEMENT V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)                            | 12-31-2019      | 3       |
|  | 0214021251 | VIRGINIA POST LICENSING: ESCROW REQUIREMENTS V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                    | 12-31-2019      | 3       |
|  | 0214021250 | VIRGINIA POST LICENSING: CURRENT INDUSTRY ISSUES AND TRENDS V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021244 | VIRGINIA POST LICENSING: FAIR HOUSING V2.0<br>FORMAT : ONLINE  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214021238 | VIRGINIA POST LICENSING:<br>CONTRACT WRITING V3.0<br>FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING<br>(ST) | 12-31-2019      | 6       |
|  | 0214021235 | VIRGINIA POST LICENSING:<br>AGENCY LAW V2.0<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)                | 12-31-2019      | 3       |
|  | 0214017679 | VA POST LICENSING: ESCROW<br>REQUIREMENTS V1.0<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2018      | 3       |
|  | 0214017629 | VA POST LICENSING: RISK<br>MANAGEMENT V1.0<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT                 | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL RISK MANAGEMENT (ST)  |                 |         |
|   | 0214017628 | ST - VA POST-LICENSING FAIR HOUSING V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                                  | 12-31-2018      | 2       |
|   | 0214017615 | ST - VA POST LICENSING: ETHICS & STANDARDS OF CONDUCT V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                      | 12-31-2018      | 3       |
|   | 0214018207 | ST - VIRGINIA POST LICENSING: CURRENT INDUSTRY ISSUES & TRENDS<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
| DPOR FAIR HOUSING OFFICE<br>9960 MAYLAND DRIVE<br>SUITE 300<br>RICHMOND, VA 23233<br>PH: (804) 367-8500<br>EMAIL: fairhousing@DPOR.VIRGINIA.GOV | 0214019393 | UNDERSTANDING THE VIRGINIA FAIR HOUSING LAW IN 2 HOURS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                 | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| EMAIL: fairhousing@DPOR.VIRGINIA.GOV   |            |  |                 |         |
| DULLES AREA REAL ESTATE SCHOOL<br>21720 RED RUM DRIVE<br>SUITE 177<br>ASHBURN, VA 20147<br>PH: 571 291-9805<br>EMAIL: tkirkhart@dullesarea.com | 0214019162 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)                                      | 12-31-2019      | 3       |
|  | 0214019277 | BUSINESS PLANNING - A<br>ROADMAP FOR SUCCESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019367 | EPRO CERTIFICATION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                           | 12-31-2018      | 2       |
|  | 0214018946 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)                                    | 12-31-2018      | 6       |
|  | 0214018947 | FAIR HOUSING   | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214018989 | REAL ESTATE ESCROW & TRUST<br>ACCOUNT REQUIREMENTS &<br>MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2019      | 3       |
|  | 0214018464 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|  | 0214018463 | ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)   | 12-31-2018      | 3       |
|  | 0214021354 | UPDATE ON LEGISLATION AND<br>PROPERTY MANAGEMENT<br>ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                    | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214021503 | RI 504: WORKING WITH BUYERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                            | 12-31-2019      | 2       |
|  | 0214020624 | VIRGINIA REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2020      | 8       |
|  | 0214020984 | CURES FOR THE COMMON BORROWERS ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2019      | 2       |
|  | 0214020168 | VHDA: REAL ESTATE PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)  |                 |         |
|  | 0214020246 | RENOVATION FINANCING<br>OPTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  | 12-31-2020      | 2       |
|  | 0214020248 | PREPARING YOUR BUYER FOR<br>THE LOAN PROCESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                           | 12-31-2020      | 2       |
|  | 0214020263 | FORTIFY YOUR FIRM: SENSIBLE<br>SOLUTIONS FOR IDENTIFYING &<br>REDUCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020265 | UPDATE ON LEGISLATION AND<br>PROPERTY MANAGEMENT<br>ISSUES<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020429 | OVERVIEW OF THE TILA-RESPA INTEGRATED DISCLOSURE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021982 | HOME FINANCING BASICS: JUST THE FACTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2020      | 2       |
|  | 0214021991 | RI 505: WORKING WITH SELLERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2019      | 2       |
|  | 0214022141 | GRI 503: BUSINESS PLANNING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                       | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses                |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | ISSUES (ST)  |                 |         |
|   | 0214022250 | RI 508: VIRGINIA LAW AND BOARD<br>RULE & REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | 0214022278 | GRI 501: AGENCY IN VIRGINIA<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|   | 0214021735 | RI 502: SALES CONTRACTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)   | 12-31-2019      | 6       |
|   | 0214021858 | ARMED AND NOT DANGEROUS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                      | 12-31-2020      | 2       |
| ELITE SCHOOL OF REAL ESTATE<br>ELITE PROPERTY LLC<br>8315 LEE HIGHWAY | 0214021106 | VIRGINIA POST LICENSING:<br>ETHICS AND STANDARDS OF<br>CONDUCT   | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses                                     |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
| SUITE 300<br>FAIRFAX, VA 22031<br>PH: (703) 624-3444<br>EMAIL: DALE.GARDNER@AGENT4REAL.COM |            | FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)   |                 |         |
|  | 0214021107 | VIRGINIA POST LICENSING:<br>CURRENT INDUSTRY ISSUES &<br>TRENDS V1.0<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214021108 | VIRGINIA POST LICENSING:<br>VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)                                      | 12-31-2018      | 3       |
|  | 0214021139 | VIRGINIA POST LICENSING: FAIR<br>HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2018      | 2       |
|  | 0214021110 | VIRGINIA POST LICENSING: RISK<br>MANAGEMENT<br>FORMAT : ONLINE  | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL RISK MANAGEMENT (ST)   |                 |         |
|  | 0214021111 | VIRGINIA POST LICENSING:<br>ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)     | 12-31-2018      | 3       |
|  | 0214021109 | VIRGINIA POST LICENSING:<br>CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)           | 12-31-2018      | 6       |
| FAAR ACADEMY<br>2050 GORDON W. SHELTON BLVD<br>SUITE 202<br>FREDERICKSBURG, VA 22401<br>PH: (540) 373-7711<br>EMAIL: EDUCATION@FAARMEMBERS.COM | 0214019273 | LEGAL IMPLICATIONS SHORT SALE FORECLOSURE II<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214022253 | VAR'S PURCHASE CONTRACT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                                  | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019048 | SEVEN AND HALF THINGS YOU NEED TO KNOW TO THRIVE IN THE NEXT 3 Y<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2018      | 2       |
|  | 0214019028 | JANUARY 1, 2014 FORMS CHANGES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)<br>TRACK : SINGLE TRACK                             | 12-31-2018      | 2       |
|  | 0214019027 | FINANCING & ESCALATION ADDENDA: PROTECTING YOUR CLIENT...<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)<br>TRACK : SINGLE TRACK | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TRACK : SINGLE TRACK  |                 |         |
|  | 0214019489 | LEGAL ASPECTS OF PROPERTY MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021529 | DECONSTRUCTING THE NEW HOME CONTRACT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214018534 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW REQUIREMENTS (ST)                      | 12-31-2018      | 3       |
|  | 0214019223 | GOOD INTENTIONS BUT RISKY RESULTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)    | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214019222 | MORTGAGE WOES FOR REALTORS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                             | 12-31-2019      | 2       |
|   | 0214019221 | FINANCE FOR REALTORS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                   | 12-31-2019      | 2       |
|   | 0214019907 | GOODBYE HUD-1 CFPB CHANGES ARE COMING - ARE YOU READY?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019797 | 2015 CONTRACT CHANGES: ARE YOU READY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                   | 12-31-2019      | 2       |
|   | 0214019782 | DISCOVERING COMMERCIAL REAL ESTATE  | 12-31-2019      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214020470 | "TILA-RESPA INTEGRATED<br>DISCLOSURE-COUNTDOWN TO<br>IMPLEMENTATION"<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214019350 | TECHNOLOGY MARKETING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019274 | FINANCING & ESCALATION<br>ADDENDA: PROTECTING YOUR<br>CLIENT...<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)      | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214021530 | HOME INSPECTIONS 2016<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  | 12-31-2019      | 2       |
|   | 0214021531 | DISTRESSED PROPERTIES:<br>SHORT SALES, FORECLOSURES<br>& BANK OWNED PR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214021538 | COMMON LEGAL HOTLINE Q AND<br>A<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  | 12-31-2020      | 2       |
|   | 0214021640 | APPRAISAL KNOW HOW 1,2,3<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2019      | 2       |
|   | 0214021884 | SMART HOMES<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|   | 0214021162 | ACCREDITED BUYER'S REPRESENTATIVE CORE COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214021223 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)             | 12-31-2020      | 2       |
|   | 0214018412 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                                     | 12-31-2018      | 6       |
|   | 0214018416 | CURRENT INDUSTRY ISSUES AND TRENDS - SHORT SALES<br>FORMAT : CLASSROOM   | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                        |                 |         |
|  | 0214018692 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)              | 12-31-2018      | 3       |
|  | 0214018548 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)             | 12-31-2018      | 3       |
|  | 0214018233 | ST - ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214018263 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                   | 12-31-2018      | 2       |
|  | 0214021260 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   |                 |         |
|   | 0214021932 | KNOW THE INS AND OUTS OF A<br>GOOD HOME INSPECTION<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214022086 | REAL ESTATE INVESTING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                              | 12-31-2020      | 2       |
|   | 0214021469 | VIRGINIA LAW AND<br>REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)            | 12-31-2019      | 8       |
|   | 0214020609 | REAL ESTATE LAW AND BOARD<br>REGULATIONS WITH FLOOD<br>CONTENT   | 12-31-2020      | 8       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | CONTENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                                   |                 |         |
|   | 0214022182 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2020      | 2       |
|   | 0214020036 | THE INS AND OUTS OF THE NEW<br>CLOSING DISCLOSURE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
| FOUR PILLARS EDUCATION INC<br>4024 BONNIE BRAE CT<br>FREDERICKSBURG, VA 22407<br>PH: (540) 455-3350<br>EMAIL: MATTHEW@THEAGENTTRAINER.COM | 0214020058 | ESCROW AND PROTECTING<br>OTHER PEOPLE'S MONEY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)         | 12-31-2018      | 3       |
|   | 0214019247 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214019249 | ETHICS KNOW THE CODE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2018      | 3       |
|  | 0214021638 | REAL ESTATE LAW AND BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214019251 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|  | 0214019252 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)  | 12-31-2018      | 3       |
|  | 0214019258 | CONTRACT WRITING -<br>CONQUERING CONTRACTS<br>FORMAT : CLASSROOM   | 12-31-2018      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CONTRACT WRITING (ST)  |                 |         |
|  | 0214019250 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
| FUNKHOUSER & ASSOCIATES INC<br>FUNKHOUSER REAL ESTATE SCHOOL<br>401 UNIVERSITY BLVD<br>HARRISONBURG, VA 22801<br>PH: (540) 434-2400<br>EMAIL: KEMPER@FUNKHOUSERGROUP.COM | 0214019387 | REAL ESTATE ETHICS<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                  | 12-31-2019      | 3       |
| FUTURE LAW LLC<br>1802 BAYBERRY COURT<br>SUITE 403<br>RICHMOND, VA 23226<br>PH: (804) 225-5506<br>EMAIL: CHIPDICKS@FUTURELAW.NET   | 0214021168 | VIRGINIA FAIR HOUSING LAW REVIEW<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)              | 12-31-2019      | 2       |
|  | 0214020140 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM                          | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020142 | VA FAIR HOUSING LAW REVIEW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                      | 12-31-2020      | 2       |
|  | 0214021167 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214022030 | VIRGINIA FAIR HOUSING LAW REVIEW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                | 12-31-2020      | 2       |
|  | 0214019179 | VIRGINIA FAIR HOUSING LAW REVIEW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214019177 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
| HARRISONBURG-ROCKINGHAM ASSOC OF REALTORS<br>2050 PRO POINTE LANE<br>HARRISONBURG, VA 22801<br>PH: (540) 433-8855<br>EMAIL: bob@hrar.com | 0214019630 | CODE OF ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                 | 12-31-2018      | 3       |
|  | 0214022088 | RI 502 SALES CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                                      | 12-31-2019      | 6       |
|  | 0214022210 | VAR PROPERTY MANAGEMENT FORMS UPDATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                 | 12-31-2019      | 2       |
|  | 0214021698 | ETHICS AND STANDARDS OF CONDUCT   | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  |                 |         |
|   | 0214021432 | NEW REAL ESTATE BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)     | 12-31-2020      | 2       |
|   | 0214021427 | DILEMMAS FACING REAL ESTATE<br>LICENSEES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214021261 | 2016 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
| HENDERSON PROFESSIONAL DEVELOPMENT<br>SEMINARS<br>7411 RIGGS ROAD #412<br>HYATTSVILLE, MD 20783<br>PH: (301) 434-2204 | 0214019858 | VIRGINIA POST LICENSING:<br>AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)                      | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
| PH: (301) 434-2204<br>EMAIL: STUDY@HPDSEMINARS.COM            |            | TOPIC : PL AGENCY LAW (ST)   |                 |         |
|   | 0214019859 | CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)                                  | 12-31-2018      | 6       |
|   | 0214019860 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                            | 12-31-2018      | 3       |
|   | 0214019861 | VIRGINIA POST LICENSING:<br>ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|   | 0214019862 | VIRGINIA POST LICENSING: FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                 | 12-31-2018      | 2       |
|   | 0214019864 | VIRGINIA POST LICENSING:   | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)             |                 |         |
|  | 0214019865 | VIRGINIA POST LICENSING: RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)               | 12-31-2018      | 3       |
|  | 0214021038 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                                     | 12-31-2019      | 3       |
|  | 0214020818 | REAL ESTATE LAW & BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2018      | 8       |
|  | 0214020820 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM  | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214020821 | CURRENT INDUSTRY ISSUES & TRENDS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214020823 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                     | 12-31-2018      | 3       |
|  | 0214020893 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                        | 12-31-2019      | 6       |
|  | 0214020911 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                                | 12-31-2019      | 2       |
|  | 0214020941 | ESCROW REQUIREMENTS   | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)   |                 |         |
| HOME INSPECTION PROS INC<br>4600 MCGREGOR DRIVE<br>VIRGINIA BEACH, VA 23462<br>PH: 757-630-8653<br>EMAIL: RICK.CARROLL@PILLARTOPOST.COM | 0214019527 | PREPARING FOR THE UNEXPECTED WITH A CLOSER LOOK AT NEW HOMES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
| INSTITUTE OF CONTINUING EDUCATION, LC<br>8173 DICKINSON CT<br>MANASSAS, VA 20111<br>PH: (703) 203-5663<br>EMAIL: J.MESSIER@VERIZON.NET  | 0214017889 | ST - RESPA GUIDELINES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|   | 0214017887 | ST - AGENCY III<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|   | 0214017886 | ST - SIGNED, SEALED CONTRACT UPDATES .....<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                               | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214017885 | ST - CODE OF ETHICS III<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2018      | 3       |
|  | 0214017881 | ST LEGAL IMPLICATIONS OF SHORT SALES & FORECLOSURES II<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214017845 | ST - SALES CONTRACT W/ PRE & POST SETTLEMENT AGREEMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST)       | 12-31-2018      | 6       |
|  | 0214018723 | JANUARY 1, 2014 FORMS CHANGES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                                      | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214021112 | HOME INSPECTION 2016<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                               | 12-31-2019      | 2       |
|  | 0214021009 | SUCCESSFUL SETTLEMENT AND TITLE INSURANCE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2019      | 2       |
|  | 0214020628 | 2015-A YEAR OF CHANGE AND GROWTH<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                   | 12-31-2020      | 2       |
|  | 0214020366 | TILA-RESPA INTEGRATED DISCLOSURE - COUNTDOWN TO IMPLEMENTATION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021930 | TIL DEATH DO US PART - DIVORCE AND REAL ESTATE TRANSACTIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021925 | 1031 TAX DEFERRED EXCHANGE BASICS AND ESTATES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)               | 12-31-2020      | 2       |
|  | 0214018849 | FAIR HOUSING LAWS IN VIRGINIA II<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                                       | 12-31-2019      | 2       |
|  | 0214019667 | 2015 REGIONAL CONTRACT CHANGES: ARE YOU READY?<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                          | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019648 | GOODBYE HUD-1 CFPB CHANGES ARE COMING - ARE YOU READY?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                | 12-31-2019      | 2       |
|  | 0214021303 | DISTRESSED PROPERTIES:<br>SHORT SALES, FORECLOSURES<br>AND BANK OWNED<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021302 | DECONSTRUCTING THE NEW HOME CONTRACT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                  | 12-31-2019      | 2       |
|  | 0214018720 | FINANCING & ESCALATION<br>ADDENDA: PROTECTING YOUR CLIENT...<br>FORMAT : CLASSROOM   | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
| KENSINGTON VANGUARD NATIONAL LAND SERVICES LLC<br>39 W 37TH STREET<br>3TH FLOOR<br>NEW YORK, NY 10018<br>PH: (212)532-8686<br>EMAIL: eoconnor@kvnational.com    | 0214021036 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|   | 0214021033 | VIRGINIA AGENCY LAW FOR REAL ESTATE PROFESSIONALS<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                                     | 12-31-2019      | 3       |
| KIRKS' INSTITUTE FOR ADVANCED REAL ESTATE STUDIES<br>2111 WILSON BLVD<br># 700<br>ARLINGTON, VA 22201<br>PH: (703) 351-5041<br>EMAIL: ADMIN@KIRKSEEDUCATION.COM | 0214021403 | VIRGINIA POST-LICENSING: REAL ESTATE LAW AND BOARD REGULATIONS V<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | 0214020698 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM   | 12-31-2020      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214020699 | WHAT IS SOCIAL MEDIA, WHY AGENTS SHOULD USE IT AND HOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020700 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)  | 12-31-2020      | 3       |
|  | 0214020714 | FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2018      | 2       |
|  | 0214020720 | CONTRACT WRITING<br>FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING (ST)   | 12-31-2018      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214020722 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)                     | 12-31-2018      | 3       |
|   | 0214020723 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214020724 | VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)                             | 12-31-2018      | 3       |
|   | 0214020728 | RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)                            | 12-31-2018      | 3       |
|   | 0214020729 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)                    | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | REQUIREMENTS (ST)   |                 |         |
| LIZ MOORE UNIVERSITY LLC<br>11801 CANON BLVD STE 100<br>NEWPORT NEWS, VA 23606<br>PH: (757) 873-2707<br>EMAIL: karenguisewite@lizmoore.com | 0214021744 | LISTING BY THE DOZEN<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST) | 12-31-2019      | 6       |
|  | 0214018592 | CLIENTS FIRST AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)      | 12-31-2018      | 3       |
|  | 0214019487 | ETHICS LIVING THE CODE DAILY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)      | 12-31-2019      | 3       |
|  | 0214020114 | BAD CLAUSES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2020      | 2       |
|  | 0214021211 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214021010 | NEGOTIATIONS - THE GAMES PEOPLE PLAY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021835 | WHO OWNS, WHO SIGNS AND HOW?<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2020      | 2       |
| LONG & FOSTER INSTITUTE OF REAL ESTATE<br>14501 GEORGE CARTER WAY<br>CHANTILLY, VA 20151<br>PH: (703) 560-9044<br>EMAIL: MAI@LNF.COM | 0214018718 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2018      | 2       |
|  | 0214018724 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                       | 12-31-2018      | 3       |
|  | 0214018728 | CONTRACT WRITING<br>FORMAT : CLASSROOM  | 12-31-2018      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                               |                 |         |
|  | 0214018743 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)              | 12-31-2018      | 3       |
|  | 0214018749 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)             | 12-31-2018      | 3       |
|  | 0214018300 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                   | 12-31-2018      | 2       |
|  | 0214019037 | VA POST LICENSE: AGENCY LAW<br>V1.0<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST) | 12-31-2018      | 3       |
|  | 0214018593 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE   | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL ESCROW REQUIREMENTS (ST)  |                 |         |
|  | 0214018594 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214018595 | CONTRACT WRITING<br>FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING (ST)      | 12-31-2018      | 6       |
|  | 0214018635 | RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)        | 12-31-2018      | 3       |
|  | 0214018636 | FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)              | 12-31-2018      | 2       |
|  | 0214018637 | CURRENT INDUSTRY ISSUES AND TRENDS   | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     |                 |         |
|  | 0214018702 | KEEPING THE TRUST<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW REQUIREMENTS (ST) | 12-31-2018      | 3       |
|  | 0214021923 | ETHICS<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                         | 12-31-2019      | 3       |
|  | 0214021968 | AGENCY<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                     | 12-31-2020      | 3       |
|  | 0214021897 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)             | 12-31-2020      | 2       |
|  | 0214020558 | VA REAL ESTATE LAW<br>FORMAT : CLASSROOM                                       | 12-31-2020      | 8       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)  |                 |         |
| MAI INSTITUTE<br>109 S PITT ST<br>ALEXANDRIA, VA 22314<br>PH: (703) 549-9292<br>EMAIL: MDAY@MCENEARNEY.COM | 0214018746 | ESCROW REQUIREMENTS:<br>DEPOSITS AND TRUST MONIES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2018      | 3       |
|  | 0214018984 | SOCIAL MEDIA 2014<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                             | 12-31-2019      | 2       |
|  | 0214018985 | RISK MANAGEMENT 2014<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)                                  | 12-31-2019      | 3       |
|  | 0214018721 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|  | 0214018722 | CONTRACTS REVIEW AND<br>WRITING   | 12-31-2018      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)   |                 |         |
|  | 0214020872 | REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214019931 | CONTRACT REVIEW AND WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                          | 12-31-2019      | 6       |
|  | 0214019106 | CURRENT INDUSTRY ISSUES AND TRENDS - FINANCE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2019      | 2       |
|  | 0214018744 | FAIR HOUSING<br>FORMAT : CLASSROOM   | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|   | 0214018745 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                    | 12-31-2018      | 3       |
| MBH SETTLEMENT GROUP L C<br>4230 LAFAYETTE CENTER DRIVE<br>SUITE I<br>CHANTILLY, VA 20151<br>PH: (703) 277-6821<br>EMAIL: KCALDER@MBH.COM | 0214018965 | LET'S INSPECT THIS A LITTLE MORE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                | 12-31-2019      | 2       |
|   | 0214019488 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2019      | 2       |
|   | 0214019075 | NAVIGATING THE VIRGINIA JURISDICTIONAL ADDENDUM<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214017614 | ST - WHY DIDN'T MY SHORT SALE  | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | CLOSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)             |                 |         |
|  | 0214017618 | ST - ETHICS FOR REAL ESTATE<br>AGENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214017619 | ST - FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)               | 12-31-2018      | 2       |
|  | 0214017988 | ST - AGENCY DEMYSTIFIED<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)           | 12-31-2018      | 3       |
|  | 0214018512 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT<br>(ST)           | 12-31-2018      | 3       |
|  | 0214018640 | THE POWER OF EXCHANGE:  | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | 1031S<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214018684 | FORECLOSURES, REOS AND<br>SHORT SALES - A PRIMER<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018715 | COMPULSORY CONTRACT<br>CRASH COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)                     | 12-31-2018      | 6       |
|  | 0214018727 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                                  | 12-31-2018      | 3       |
|  | 0214022046 | UNDERSTANDING THE SALES<br>CONTRACT FOR UNIMPROVED<br>LAND   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | LAND<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214022048 | UNDERSTANDING LOAN<br>ASSUMPTIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                 | 12-31-2020      | 2       |
|  | 0214022050 | UNDERSTANDING<br>ENVIRONMENTAL ISSUES WHICH<br>IMPACT REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022052 | UNDERSTANDING TITLE<br>INSURANCE AND SURVEYS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                      | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214020629 | UNDERSTANDING THE RESIDENTIAL SALES CONTRACT (VIRGINIA)<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2020      | 2       |
|  | 0214020649 | TRID-ICULOUS (TILA-RESPA INTEGRATED DISCLOSURE)<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                          | 12-31-2020      | 2       |
|  | 0214020650 | VIRGINIA REAL ESTATE LAW AND BOARD REGULATIONS (VA AND FED LAWS)<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2020      | 8       |
|  | 0214020824 | CONTRACTS WITH ESCALATORS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214020826 | ADVANCED TITLE INSURANCE<br>ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                     | 12-31-2018      | 2       |
|  | 0214020827 | DEATH, DIVORCE & BANKRUPTCY<br>THE INS AND OUTS OF THESE<br>UNCONCENTI<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214021208 | VIRGINIA REAL ESTATE LAW AND<br>BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)              | 12-31-2019      | 8       |
|  | 0214021209 | GENERAL ESCROW<br>REQUIREMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT<br>(ST)   | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214021210 | LET'S INSPECT THIS A LITTLE MORE CLOSELY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                         | 12-31-2019      | 2       |
|  | 0214019668 | HOA RESTRICTIVE COVENANT AND THE VA PROPERTY OWNERS' ASSOCIATION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019669 | REAL ESTATE DISCLOSURE LAW IN VA GUIDANCE FOR AN EVOLVING PROFES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019835 | DEATH, DIVORCE AND BANKRUPTCY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                    | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)  |                 |         |
|  | 0214019836 | 2015 CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019837 | UNDERSTANDING THE<br>RESIDENTIAL SALES CONTRACT<br>(VIRGINIA)<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)          | 12-31-2019      | 2       |
|  | 0214019838 | RESTRICTIVE COVENANTS AND<br>THE VA PROPERTY OWNERS'<br>ASSOCIATION AC<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020038 | UNDERSTANDING THE<br>CONVENTIONAL, FHA AND VA<br>FINANCING ADDENDA-201<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020039 | 2015 RESIDENTIAL SALES CONTRACT (VIRGINIA ADDENDA)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020040 | TITLE INSURANCE AND SURVEYS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                        | 12-31-2020      | 2       |
|  | 0214020041 | BANKRUPTCY AND FORECLOSURE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                         | 12-31-2020      | 2       |
|  | 0214020042 | COMPULSORY 2015 CONTRACT CRASH COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING                          | 12-31-2020      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CONTRACT WRITING (ST)  |                 |         |
|  | 0214020136 | THE 2015 LOAN ESTIMATE AND CLOSING DISCLOSURE STATEMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020137 | REAL ESTATE FRAUD<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2020      | 2       |
|  | 0214020141 | UNCONVENTIONAL TRANSACTIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                              | 12-31-2020      | 2       |
|  | 0214020285 | TRID-ICULOUS (TILA-RESPA INTEGRATED DISCLOSURE)<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                      | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019094 | LIEN ON ME<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2019      | 2       |
|  | 0214019097 | A MOCK SETTLEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)               | 12-31-2019      | 2       |
|  | 0214019074 | ADVANCED TITLE INSURANCE ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
| MCKISSOCK, LP<br>218 LIBERTY STREET<br>WARREN, PA 16365<br>PH: 800-328-2008<br>EMAIL: jackie.vincent@mckissock.com | 0214021366 | VIRGINIA POST AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)                        | 12-31-2018      | 3       |
|  | 0214021365 | VIRGINIA POST REAL ESTATE  | 12-31-2019      | 8       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | LAWS AND BOARD REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)           |                 |         |
|  | 0214021364 | VIRGINIA POST FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                                 | 12-31-2018      | 2       |
|  | 0214021363 | VIRGINIA POST ETHICS TRAINING<br>FOR TODAYS REAL ESTATE<br>AGENT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214021360 | VIRGINIA POST CONTRACT<br>PREPARATION<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)               | 12-31-2019      | 6       |
|  | 0214021361 | VIRGINIA POST CURRENT<br>INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE  | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021359 | VIRGINIA POST AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|  | 0214021367 | VIRGINIA POST RISK MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)                                  | 12-31-2018      | 3       |
|  | 0214021362 | VIRGINIA POST ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                          | 12-31-2018      | 3       |
| MIDDLEBURG REAL ESTATE LLC<br>ATOKA ACADEMY OF REAL ESTATE<br>PO BOX 485<br>MIDDLEBURG, VA 20118<br>PH: 540-687-6321<br>EMAIL: allan@atokaproperties.com | 0214021509 | REAL ESTATE LAW & BOARD RULES & REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2020      | 8       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| EMAIL: allan@atokaproPERTIES.com                       |            | FLOOD CONTENT (ST)   |                 |         |
|  | 0214021510 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT (ST)                         | 12-31-2019      | 3       |
|  | 0214021508 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)                          | 12-31-2018      | 3       |
|  | 0214021506 | ESCROW MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                   | 12-31-2019      | 3       |
|  | 0214021507 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                               | 12-31-2019      | 2       |
|  | 0214021511 | BUSINESS PLANNING (CURRENT ISSUES & TRENDS)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
| MO MILLS & ASSOCIATES REALTORS INC<br>MO MILLS INSTITUTE OF REAL ESTATE<br>16006 NORMANDY COURT<br>WOODBIDGE, VA 22191<br>PH: (703) 926-8618<br>EMAIL: momillsrealestate@gmail.com | 0214020283 | ESCROW REQUIREMENTS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                     | 12-31-2018      | 3       |
|  | 0214020249 | CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)                                | 12-31-2018      | 6       |
|  | 0214020252 | CURRENT INDUSTRY ISSUES &<br>TRENDS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214020254 | ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                           | 12-31-2018      | 3       |
|  | 0214020255 | AGENCY LAW 1.0  | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
| MONTAGUE MILLER REAL ESTATE ACADEMY<br>500 WESTFIELD RD<br>CHARLOTTESVILLE, VA 22901<br>PH: (434) 973-5393<br>EMAIL: PAM@MONTAGUEMILLER.COM | 0214018335 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|   | 0214019076 | VIRGINIA POST LICENSING: RISK<br>MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT<br>(ST)                   | 12-31-2018      | 3       |
|   | 0214019349 | 2014 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
|   | 0214019365 | ESCROW REQUIREMENTS IN THE<br>COMMONWEALTH OF VIRGINIA<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2019      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018357 | ELEMENTS OF WRITING<br>EFFECTIVE REAL ESTATE<br>CONTRACTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)   | 12-31-2018      | 6       |
|   | 0214019057 | ST - VIRGINIA POST LICENSING:<br>FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                         | 12-31-2018      | 2       |
|   | 0214021548 | CURRENT INDUSTRY ISSUES,<br>LEGAL UPDATES AND TRENDS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214019691 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)  | 12-31-2019      | 3       |
|   | 0214018185 | ST - FAIR HOUSING<br>FORMAT : CLASSROOM  | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214019060 | VIRGINIA POST-LICENSING:<br>CURRENT INDUSTRY ISSUES &<br>TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214022025 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                | 12-31-2019      | 2       |
|  | 0214019059 | VA POST LICENSE: ESCROW<br>REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                             | 12-31-2018      | 3       |
|  | 0214018717 | CONTRACT WRITING<br>FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING   | 12-31-2018      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | TOPIC : PL CONTRACT WRITING (ST)  |                 |         |
|   | 0214019058 | VIRGINIA POST LICENSING:<br>ETHICS & STANDARDS OF<br>CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
| MOSELEY FLINT SCHOOLS OF REAL ESTATE INC<br>13115 WEST JAMES ANDERSON HWY<br>PO Box 228<br>BUCKINGHAM, VA 23921<br>PH: (434) 969-3000<br>EMAIL: gina@capeschool.com | 0214018236 | ST - ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : CORRESPONDENCE<br><br>TOPIC : PL ETHICS (ST)              | 12-31-2018      | 3       |
|   | 0214018237 | ST - ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                   | 12-31-2018      | 3       |
|   | 0214018240 | ST - VA CURRENT INDUSTRY<br>ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)    | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214018241 | ST - VA CURRENT INDUSTRY<br>ISSUES<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018351 | CONTRACT WRITING<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL CONTRACT WRITING<br>(ST)                          | 12-31-2018      | 6       |
|  | 0214018352 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)                               | 12-31-2018      | 6       |
|  | 0214018355 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT<br>(ST)                                 | 12-31-2018      | 3       |
|  | 0214018356 | RISK MANAGEMENT<br>FORMAT : CORRESPONDENCE  | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL RISK MANAGEMENT (ST)   |                 |         |
|  | 0214018381 | FAIR HOUSING<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL FAIR HOUSING (ST)               | 12-31-2018      | 2       |
|  | 0214018382 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                    | 12-31-2018      | 2       |
|  | 0214018383 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)               | 12-31-2018      | 3       |
|  | 0214018384 | VIRGINIA AGENCY LAW<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL AGENCY LAW (ST)          | 12-31-2018      | 3       |
|  | 0214018385 | ESCROW REQUIREMENTS<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL ESCROW REQUIREMENTS (ST) | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>   |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018386 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)  | 12-31-2018      | 3       |
|   | 0214020526 | REAL ESTATE LAWS AND BOARD<br>REGULATIONS<br>FORMAT : CORRESPONDENCE<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2020      | 8       |
|   | 0214020541 | REAL ESTATE LAWS AND BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)      | 12-31-2020      | 8       |
| MOSELEY REAL ESTATE SCHOOLS, INC.<br>119 NORFOLK AVENUE<br>SUITE 230<br>ROANOKE, VA 24011<br>PH: (877) 667-3539<br>EMAIL: STUDENT.SERVICE@MOSELEY.ORG | 0214017617 | ST - FAIR HOUSING<br>FORMAT : CORRESPONDENCE<br><br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2018      | 2       |
|   | 0214017672 | ST - VA AGENCY LAW<br>FORMAT : CORRESPONDENCE  | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CORRESPONDENCE<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214017673 | ST - CONTRACT WRITING<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL CONTRACT WRITING (ST)           | 12-31-2018      | 6       |
|  | 0214017674 | ST - ESCROW REQUIREMENTS<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)     | 12-31-2018      | 3       |
|  | 0214017675 | ST - ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL ETHICS (ST)        | 12-31-2018      | 3       |
|  | 0214017677 | ST - REAL ESTATE RISK MANAGEMENT<br>FORMAT : CORRESPONDENCE<br>TOPIC : PL RISK MANAGEMENT (ST) | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214017678 | ST - REAL ESTATE TECHNOLOGY<br>FORMAT : CORRESPONDENCE<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)              | 12-31-2018      | 2       |
|   | 0214020692 | REAL ESTATE LAW &<br>REGULATIONS<br>FORMAT : CORRESPONDENCE<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2020      | 8       |
| MOSELEY-DICKINSON ACADEMY OF REAL ESTATE<br>1727 PETERS CREEK ROAD<br>ROANOKE, VA 24017<br>PH: (540) 562-2575<br>EMAIL: REGISTRAR@MOSELEY-DICKINSON.COM | 0214019034 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2018      | 2       |
|   | 0214019035 | ETHICS & STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                                  | 12-31-2018      | 3       |
|   | 0214019056 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW  | 12-31-2018      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | TOPIC : PL ESCROW REQUIREMENTS (ST)   |                 |         |
|   | 0214019070 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                    | 12-31-2018      | 3       |
|   | 0214019072 | VA CURRENT INDUSTRY ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214019077 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                  | 12-31-2018      | 6       |
|   | 0214019096 | VA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                           | 12-31-2018      | 3       |
|   | 0214020731 | REAL ESTATE LAWS AND BOARD REGULATIONS WITH FLOOD INSTRUCTIONS                              | 12-31-2018      | 8       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)   |                 |         |
| NEW MILLENNIUM UNIVERSITY<br>5990 KINGSTOWNE TOWNE CENTER<br>ALEXANDRIA, VA 22315<br>PH: (703) 922-4010<br>EMAIL: andrea.willshooper@c21nm.com | 0214018716 | CURRENT INDUSTRY ISSUES AND<br>TRENDS - REAL ESTATE FINANCE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)        | 12-31-2018      | 2       |
|  | 0214018740 | CURRENT INDUSTRY ISSUES AND<br>TRENDS - PROSPECTING FOR<br>SUCCESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018741 | CURRENT INDUSTRY ISSUES AND<br>TRENDS - BUSINESS PLANNING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)          | 12-31-2018      | 2       |
|  | 0214018805 | REAL ESTATE RISK<br>MANAGEMENT   | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)   |                 |         |
|  | 0214021763 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|  | 0214020819 | REAL ESTATE LAW & BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2018      | 8       |
|  | 0214019737 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2019      | 2       |
|  | 0214019738 | ETHICS & STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                                   | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214018824 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)   | 12-31-2019      | 3       |
|   | 0214018825 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)         | 12-31-2019      | 6       |
|   | 0214018685 | RISK MANAGEMENT V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)         | 12-31-2018      | 3       |
|   | 0214018686 | FAIR HOUSING V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                  | 12-31-2018      | 2       |
|   | 0214018687 | ESCROW REQUIREMENTS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2018      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214018688 | CONTRACT WRITING V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)                          | 12-31-2018      | 6       |
|   | 0214018689 | CURRENT INDUSTRY ISSUES AND TRENDS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018690 | ETHICS & STANDARDS OF CONDUCT V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                       | 12-31-2018      | 3       |
| NEW RIVER VALLEY SCHOOL OF REAL ESTATE<br>125 PONDEROSA DRIVE<br>CHRISTIANSBURG, VA 24073<br>PH: (540) 381-9354<br>EMAIL: mls@nrvar.com | 0214019266 | 2014 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                                   | 12-31-2019      | 3       |
|   | 0214019390 | GOOD INTENTIONS BUT BAD RESULTS<br>FORMAT : CLASSROOM   | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019391 | REAL ESTATE LAWS YOU NEED TO KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019894 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2019      | 2       |
|  | 0214020230 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2018      | 2       |
|  | 0214020950 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214021352 | THE NUTS AND BOLTS OF A LIKE-KIND EXCHANGE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021558 | RENOVATION FINANCING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                       | 12-31-2019      | 2       |
|  | 0214022096 | WORKING WITH BUYERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                        | 12-31-2019      | 2       |
|  | 0214022101 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)              | 12-31-2020      | 2       |
| NORTHERN VA ASSOCIATION OF REALTORS SCHOOL             | 0214017844 | ST - ESCROWS & PROTECTING   | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
| OF REAL ESTATE<br>RAZORPATH<br>8407 PENNELL STREET<br>FAIRFAX, VA 22031<br>PH: (703) 207-3200<br>EMAIL: RBROWN@NVAR.COM |            | OTHER PEOPLE'S MONEY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                                  |                 |         |
|   | 0214019847 | MILITARY RELOCATION<br>PROFESSIONAL CERTIFICATION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019874 | ETHICS<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2019      | 3       |
|   | 0214019875 | FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2019      | 2       |
|   | 0214019302 | UPDATE ON LEGISLATION AND<br>PROPERTY MANAGEMENT<br>ISSUES<br>FORMAT : CLASSROOM  | 12-31-2019      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019355 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2018      | 2       |
|  | 0214019356 | REAL ESTATE LAWS YOU NEED TO KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018554 | CONQUERING CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                     | 12-31-2018      | 6       |
|  | 0214018555 | ETHICS: KNOW THE CODE<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                              | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214018556 | FAIR HOUSING LAWS & THE REAL ESTATE PROFESSIONAL<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2018      | 2       |
|   | 0214018557 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)                                | 12-31-2018      | 3       |
|   | 0214018694 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)    | 12-31-2018      | 2       |
|   | 0214018697 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT (ST)                               | 12-31-2018      | 3       |
|   | 0214022207 | VHDA: REAL ESTATE PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY           | 12-31-2020      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021650 | VHDA: REAL ESTATE PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)             | 12-31-2018      | 2       |
|  | 0214021761 | DECONSTRUCTING THE NEW HOME CONTRACT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                | 12-31-2019      | 2       |
|  | 0214021068 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                       | 12-31-2019      | 2       |
|  | 0214020557 | REAL ESTATE LAW & BOARDS REGULATIONS COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2020      | 8       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FLOOD CONTENT (ST)  |                 |         |
|  | 0214020828 | KNOW BEFORE YOU OWE:<br>UNDERSTANDING THE TRID<br>RULES AND FORMS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214020202 | ESTATES, WILLS AND TRUSTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2020      | 2       |
|  | 0214020233 | DILEMMAS FACING REAL ESTATE<br>LICENSEES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                          | 12-31-2018      | 2       |
|  | 0214020235 | GOOD INTENTIONS BUT RISKY<br>RESULTS: BALANCING CLIENT<br>INTEREST & L<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY           | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020237 | DISCOVERING COMMERCIAL REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)       | 12-31-2019      | 2       |
|  | 0214020284 | COMMERCIAL LEASING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                       | 12-31-2020      | 2       |
|  | 0214020389 | ADVERTISING RULES FOR REAL ESTATE AGENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
| NORTHERN VIRGINIA REAL ESTATE NETWORK INC<br>NVRE<br>46179 WESTLAKE DRIVE<br>SUITE 200<br>STERLING, VA 20165<br>PH: 703-444-8587 | 0214019744 | VIRGINIA POST LICENSING:<br>VIRGINIA AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)          | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| PH: 703-444-8587<br>EMAIL: info@nvreuniversity.com     |            |  |                 |         |
|  | 0214021234 | VIRGINIA POST LICENSING: REAL ESTATE LAW & BOARD REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214019751 | VIRGINIA POST LICENSING: CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)                                   | 12-31-2018      | 6       |
|  | 0214019750 | VIRGINIA POST LICENSING: CURRENT INDUSTRY ISSUES & TRENDS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)       | 12-31-2018      | 2       |
|  | 0214019749 | VIRGINIA POST LICENSING: ESCROW REQUIREMENTS<br>FORMAT : ONLINE  | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses                              |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)   |                 |         |
|   | 0214019748 | VIRGINIA POST LICENSING - ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|   | 0214019747 | VIRGINIA POST LICENSING: FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)               | 12-31-2018      | 2       |
|   | 0214019745 | VIRGINIA POST LICENSING: RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)         | 12-31-2018      | 3       |
| NRT MID-ATLANTIC LLC<br>465 W. MAPLE AVENUE<br>VIENNA, VA 22180<br>PH: 571-435-8128 | 0214018039 | ST FH - FAIR HOUSING-SHARED NEIGHBORHOODS, EQUAL OPPORTUNITIE<br>FORMAT : CLASSROOM                    | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |                 |         |
|--|------------|---|-----------------|-----------------|---------|
| Provider   | Courses    |   |                 |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s)         |         |
| PH: 571-435-8128<br>EMAIL: jkoller@cbmove.com          |            | FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  |                 |                 |         |
|  | 0214018052 | ST - SHORT SALE STRATEGIES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2               |         |
|  | 0214018198 | ST - VA REAL ESTATE AGENCY<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)              | 12-31-2018      | 3               |         |
|  | 0214018205 | ST - ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)        | 12-31-2018      | 3               |         |
|  | 0214018358 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)                | 12-31-2018      | 3               |         |
|  | 0214018359 | FAIR HOUSING<br>FORMAT : ONLINE   | 12-31-2018      | 2               |         |
|  |            | Course #  | Name            | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214018360 | RISK MANAGEMENT V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)                         | 12-31-2018      | 3       |
|  | 0214018361 | ESCROW REQUIREMENTS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                 | 12-31-2018      | 3       |
|  | 0214022158 | NEGOTIATION IN THE 21ST CENTURY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2020      | 2       |
|  | 0214022181 | CONTRACTS - THE SALE PROCESS WITH BUYERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST) | 12-31-2020      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214021657 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                      | 12-31-2019      | 2       |
|   | 0214021670 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                     | 12-31-2019      | 3       |
|   | 0214021672 | ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                      | 12-31-2019      | 3       |
|   | 0214021673 | VA LAW AND VREB REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | 0214021721 | VIRGINIA BROKERAGE<br>RELATIONSHIPS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)                 | 12-31-2019      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| OLD DOMINION REALTY INC<br>OLD DOMINION REAL ESTATE INSTITUTE<br>2340 SOUTH MAIN STREET<br>HARRISONBURG, VA 22801<br>PH: (540) 433-2454<br>EMAIL: odrrealestateinstitute@odrva.com | 0214019315 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)  | 12-31-2019      | 6       |
| OLD DOMINION SETTLEMENTS INC<br>KEY TITLE<br>7010 LITTLE RIVER TNPk #220<br>ANNANDALE, VA 22003<br>PH: (571) 291-2455<br>EMAIL: celeste@keytitleva.com                             | 0214018948 | VA FAIR HOUSING, AMERICANS<br>W/ DISABILITIES & CIVIL RIGHTS<br>ACT OF<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)           | 12-31-2019      | 2       |
|  | 0214019758 | TITLE FUNDAMENTALS: WHAT<br>EVERY REAL ESTATE AGENT<br>SHOULD KNOW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
| ONCOURSE LEARNING CORPORATION DBA CAREER<br>WEBSCHOOL<br>CAREER WEBSCHOOL<br>20225 WATER TOWER BLVD<br>4TH FLOOR<br>BROOKFIELD, WI 53045<br>PH: 800-532-7649                       | 0214020953 | REAL ESTATE LAW AND BOARD<br>REGULATIONS<br>FORMAT : OTHER<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                       | 12-31-2019      | 8       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
| PH: 800-532-7649<br>EMAIL: appraisal@careerwebschool.com      |            |  |                 |         |
|   | 0214018698 | FAIR HOUSING<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2018      | 2       |
|   | 0214018700 | RISK MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)  | 12-31-2018      | 3       |
|   | 0214018701 | VA AGENCY LAW<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|   | 0214018703 | CURRENT INDUSTRY ISSUES AND TRENDS - SHORT SALES<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018736 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE   | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL ESCROW REQUIREMENTS (ST)  |                 |         |
|   | 0214018739 | CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)                        | 12-31-2018      | 6       |
|   | 0214018696 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                   | 12-31-2018      | 3       |
| PENFED REALTY LLC<br>565 BENFIELD ROAD #300<br>SEVERNA PARK, MD 21146<br>PH: (443)942-9124<br>EMAIL: rhonda.hottle@penfedrealty.com | 0214020413 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019163 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST)                     | 12-31-2019      | 6       |
|   | 0214018535 | VA FAIR HOUSING<br>FORMAT : CLASSROOM  | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214018590 | VIRGINIA RESIDENTIAL AGENCY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|  | 0214018591 | ETHICS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                           | 12-31-2018      | 3       |
| PENINSULA REAL ESTATE SCHOOL<br>1001 NORTH CAMPUS PARKWAY<br>HAMPTON, VA 23666<br>PH: (757) 599-5222<br>EMAIL: JO@VPAR.ORG | 0214019125 | ETHICS & STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214019127 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)          | 12-31-2019      | 3       |
|  | 0214019218 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)      | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214019268 | HOW TO READ BLUEPRINTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  | 12-31-2019      | 2       |
|   | 0214019380 | UPDATE ON LEGISLATION AND<br>PROPERTY MANAGEMENT<br>ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)          | 12-31-2019      | 2       |
|   | 0214019454 | GOOD INTENTIONS BUT RISKY<br>RESULTS: BALANCING CLIENT<br>INTERESTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018842 | RISK MANAGEMENT FOR SOCIAL<br>MEDIA<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                 | 12-31-2018      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214019023 | VIRGINIA ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)<br><br>TRACK : SINGLE TRACK | 12-31-2018      | 3       |
|  | 0214019108 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2019      | 3       |
|  | 0214019109 | CONTRACT LAW & CONTRACT WRITING FROM A TO Z<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST)                 | 12-31-2019      | 6       |
|  | 0214021350 | UPDATE ON LEGISLATION & PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214021402 | REAL ESTATE LAW & BOARD REGULATIONS AND REQUIRED DISCLOSURES<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214020416 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2018      | 2       |
|  | 0214019560 | FEDERAL AND VIRGINIA FAIR HOUSING LAWS<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214019615 | BUYING IN UNUSUAL TIMES & UNUSUAL WAYS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                               | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214022235 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)             | 12-31-2018      | 2       |
|   | 0214021031 | NEW REAL ESTATE BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
| PIEDMONT SCHOOL OF REAL ESTATE<br>47 GARRETT ST<br>WARRENTON, VA 20186<br>PH: (540) 347-4866<br>EMAIL: DEBBIE@GPAAR.NET | 0214017925 | ST - FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                                  | 12-31-2018      | 2       |
|   | 0214021476 | 507: ETHICS AND PROFESSIONAL<br>RESPONSIBILITY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)     | 12-31-2019      | 2       |
|   | 0214018097 | ST AGY - RECENT CHANGES IN<br>VA AGENCY LAW<br>FORMAT : CLASSROOM  | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL AGENCY LAW (ST)   |                 |         |
|  | 0214018099 | ST AGY - VA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|  | 0214019348 | AGENCY, BROKERAGE AND VIRGINIA LAW: IT'S TIME TO REGROUP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)                   | 12-31-2019      | 3       |
|  | 0214019368 | THE OFFER<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019426 | GOOD INTENTIONS BUT RISKY RESULTS: BALANCING CLIENT INTERESTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214019452 | REAL ESTATE LAWS YOU NEED TO KNOW!<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2018      | 2       |
|   | 0214019462 | DILEMMAS FACING REAL ESTATE LICENSEES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2018      | 2       |
|   | 0214019007 | FORECLOSURES, REOS AND SHORT SALES - A PRIMER<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214019008 | WHY DIDN'T MY SHORT SALE CLOSE?<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)               | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214019009 | THE POWER OF EXCHANGE:<br>1031S<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)             | 12-31-2018      | 2       |
|  | 0214019010 | AGENCY DEMYSTIFIED<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|  | 0214019011 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2018      | 2       |
|  | 0214019012 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                             | 12-31-2018      | 3       |
|  | 0214019013 | COMMON LEGAL HOTLINE<br>QUESTIONS & ANSWERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214019014 | COMMISSIONS: GETTING PAID<br>THE RIGHT WAY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                            | 12-31-2018      | 2       |
|  | 0214019026 | VHDA REAL ESTATE<br>PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)<br><br>TRACK : SINGLE TRACK | 12-31-2018      | 2       |
|  | 0214019039 | COMMON LEGAL HOTLINE<br>QUESTIONS & ANSWERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                           | 12-31-2018      | 2       |
|  | 0214018521 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY   | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214018522 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018683 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                     | 12-31-2018      | 6       |
|  | 0214018699 | RESIDENTIAL STANDARD AGENCY<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                | 12-31-2018      | 3       |
|  | 0214018731 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW REQUIREMENTS (ST)               | 12-31-2018      | 3       |
|  | 0214018738 | RISK MANAGEMENT  | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)  |                 |         |
|  | 0214018242 | ST - RISK MANAGEMENT FOR SOCIAL MEDIA<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018261 | YOUR SAFETY: IT'S A RISKY BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)    | 12-31-2018      | 2       |
|  | 0214020832 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                                     | 12-31-2019      | 2       |
|  | 0214020866 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                 | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020878 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2020      | 2       |
|  | 0214020879 | COMMISSIONS BEING PAID THE RIGHT WAY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)           | 12-31-2020      | 2       |
|  | 0214020880 | VA REAL ESTATE LAW & BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2020      | 8       |
|  | 0214020981 | FAIR HOUSING LAWS & THE REAL ESTATE PROFESSIONALS<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)         | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL FAIR HOUSING (ST)   |                 |         |
|  | 0214021015 | ETHICS - KNOW THE CODE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2018      | 3       |
|  | 0214020062 | HOA RESTRICTIVE COVENANTS &<br>THE VA PROPERTY OWNERS<br>ASSOCIATION A<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020418 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2019      | 2       |
|  | 0214020425 | TRID-ICULOUS (TILA-RESPA<br>INTEGRATED DISCLOSURE)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                     | 12-31-2020      | 2       |
|  | 0214019818 | REAL ESTATE DISCLOSURE LAW<br>IN VA  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214019952 | THE NEW 2015 RESIDENTIAL SALES CONTRACT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)      | 12-31-2019      | 2       |
|  | 0214019978 | RADON IN VIRGINIA REAL ESTATE TRANSACTIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019246 | ELEMENTS OF WRITING EFFECTIVE REAL ESTATE CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST) | 12-31-2018      | 6       |
|  | 0214022003 | REAL ESTATE LAW & BOARD REGULATIONS   | 12-31-2018      | 8       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                       |                 |         |
|  | 0214022098 | VHDA REAL ESTATE<br>PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022208 | GRI 506 RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT<br>(ST)                           | 12-31-2019      | 3       |
|  | 0214022246 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214022271 | RI 502: SALES CONTRACTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)                          | 12-31-2019      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | (ST)   |                 |         |
|  | 0214021611 | REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST)           | 12-31-2020      | 8       |
|  | 0214021774 | GRI 503: BUSINESS PLANNING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                              | 12-31-2019      | 2       |
|  | 0214021813 | RI 506: RISK MANAGEMENT - ESCROW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                            | 12-31-2019      | 3       |
|  | 0214021815 | UNDERSTANDING THE RESIDENTIAL SALES CONTRACT (VIRGINIA)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214021358 | ACCREDITED BUYER'S REPRESENTATIVE CORE COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2019      | 2       |
|  | 0214021440 | GOOD INTENTIONS BUT RISKY RESULTS: BALANCING CLIENT INTEREST AND<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021474 | 507: ETHICS AND PROFESSIONAL RESPONSIBILITY<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                       | 12-31-2019      | 3       |
|  | 0214021475 | RI 505: WORKING WITH SELLERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                     | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)  |                 |         |
|  | 0214018084 | ST ETHICS - CODE OF ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)    | 12-31-2018      | 3       |
| REAL ESTATE III SCHOOL OF REAL ESTATE<br>PO BOX 8186<br>CHARLOTTESVILLE, VA 22906<br>PH: (434) 817-9700<br>EMAIL: pwidhalm@earthlink.net | 0214020404 | ADVERTISING REAL ESTATE IN VIRGINIA<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214020340 | 2015 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                                  | 12-31-2020      | 3       |
|  | 0214019529 | VIRGINIA POST LICENSING: CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)     | 12-31-2018      | 6       |
|  | 0214019530 | VIRGINIA POST LICENSING: VIRGINIA AGENCY LAW   | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214019531 | VIRGINIA POST LICENSING:<br>CURRENT INDUSTRY ISSUES AND<br>TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019532 | VIRGINIA POST LICENSING:<br>ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                       | 12-31-2019      | 3       |
|  | 0214019533 | VIRGINIA POST LICENSING: FAIR<br>HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214019534 | VIRGINIA POST LICENSING: RISK<br>MANAGEMENT<br>FORMAT : ONLINE   | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL RISK MANAGEMENT (ST)  |                 |         |
|  | 0214019535 | VIRGINIA POST LICENSING:<br>ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2018      | 3       |
| REALTOR ASSOCIATION OF PRINCE WILLIAM<br>PRINCE WILLIAM ASSOCIATION OF REALTORS<br>4545 DAISY REID AVENUE<br>WOODBIDGE, VA 22192<br>PH: (703) 565-0033<br>EMAIL: BRANDY@PWAR.COM | 0214018260 | ST - YOUR SAFETY: IT'S RISKY<br>BUSINESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018543 | SOCIAL MEDIA SANITY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                      | 12-31-2018      | 2       |
|  | 0214019586 | CREDIT HISTORY, ANALYSIS AND<br>LOAN PROGRAMS: DETERMINING<br>MORTGAGE<br>FORMAT : CLASSROOM                     | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019796 | REAL ESTATE DISCLOSURE LAW IN VIRGINIA GUIDANCE FOR AN EVOLVING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019805 | 2015 REGIONAL CONTRACT CHANGES: ARE YOU READY?<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2019      | 2       |
|  | 0214020020 | THE NEW 2015 RESIDENTIAL SALES CONTRACT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                         | 12-31-2019      | 2       |
|  | 0214020065 | GOODBYE HUD-1 CFPB CHANGES ARE COMING ARE YOU READY?<br>FORMAT : CLASSROOM   | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020181 | COMPULSORY 2015 CONTRACT CRASH COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                 | 12-31-2020      | 6       |
|  | 0214020351 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2019      | 3       |
|  | 0214019104 | MILITARY RELOCATION PROFESSIONAL CERTIFICATION<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019105 | ETHICS SEMINAR<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)  | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214019178 | VHDA/STATE/COUNTY ASSISTANCE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                         | 12-31-2019      | 2       |
|  | 0214019291 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019308 | THE POWER OF EXCHANGE:<br>1031S<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2018      | 2       |
|  | 0214019309 | COMPULSORY CONTRACT CRASH COURSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                            | 12-31-2018      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214019310 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT (ST)                         | 12-31-2018      | 3       |
|   | 0214019311 | WHY DIDN'T MY SHORT SALE CLOSE?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214019324 | FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)                               | 12-31-2019      | 2       |
|   | 0214019563 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)        | 12-31-2018      | 2       |
|   | 0214021401 | HOME INSPECTION 2016<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214021431 | RI 508: VIRGINIA LAW AND REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214021477 | VIRGINIA AGENCY LAW FOR REAL ESTATE PROFESSIONALS<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)         | 12-31-2019      | 3       |
|  | 0214021699 | AGENCY IN VIRGINIA<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|  | 0214022002 | RI 502 SALES CONTRACT<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                               | 12-31-2019      | 6       |
|  | 0214022014 | FROM CONTRACT TO CLOSING<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020461 | DEATH, DIVORCE & BANKRUPTCY - THE INS & OUT OF THESE UNCONVENTIO<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020513 | LIEN ON ME<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214020757 | DOWN PAYMENT ASSISTANCE STATE/COUNTY/FEDERAL<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2018      | 2       |
|  | 0214020833 | TECHNOLOGY MARKETING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214020853 | 2015: A YEAR OF CHANGE AND GROWTH<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2020      | 2       |
|  | 0214021150 | REAL ESTATE LAW WITH FLOOD CONTENT<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2018      | 8       |
|  | 0214021159 | SUCCESSFUL SETTLEMENT AND TITLE INSURANCE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2019      | 2       |
|  | 0214021166 | CODE OF ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                     | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214021230 | VHDA PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)               | 12-31-2018      | 2       |
|  | 0214021299 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                          | 12-31-2018      | 3       |
| REALTY EXCHANGE CORPORATION<br>7400 HERITAGE VILLAGE PLAZA<br>STE 102<br>GAINESVILLE, VA 20155<br>PH: (703) 754-9411<br>EMAIL: KIM@1031.US | 0214019515 | HOW TO DO A 1031 LIKE-KIND<br>EXCHANGE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2019      | 2       |
| SOUTHWEST VIRGINIA BOARD OF REALTORS<br>128 REEDY CREEK RD<br>ABINGDON, VA 24210<br>PH: (276) 623-1252<br>EMAIL: ae@swvar.com              | 0214020851 | DILEMMAS FACING REAL ESTATE<br>LICENSEES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022248 | COMMISSIONS: BEING PAID THE<br>RIGHT WAY<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                      |                 |         |
|  | 0214021576 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                 | 12-31-2018      | 6       |
|  | 0214021372 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2020      | 2       |
|  | 0214021373 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214018513 | 2013 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL ETHICS (ST)   |                 |         |
|  | 0214018082 | ST - REPRESENTING CLIENTS IN THE BUYING & SELLING REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019071 | TECHNOLOGY UNRAVELED: THE NEW MOBILE MARKETPLACE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)              | 12-31-2019      | 2       |
|  | 0214019043 | RADON IN VIRGINIA REAL ESTATE TRANSACTIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2019      | 2       |
|  | 0214019384 | VHDA REAL ESTATE PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                                    | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214019231 | COMMON LEGAL HOTLINE QUESTIONS & ANSWERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019230 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2018      | 2       |
|  | 0214019164 | GOOD INTENTIONS BUT BAD RESULTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2018      | 2       |
|  | 0214019092 | DILEMMAS FACING REAL ESTATE LICENSEES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020148 | VAR'S PURCHASE CONTRACT:<br>THE INS & OUTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020138 | UNDERSTANDING THE CMA<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2020      | 2       |
|  | 0214020093 | YOUR SAFETY: IT'S A RISKY BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2018      | 2       |
|  | 0214020091 | FAIR HOUSING: IT'S NOT AN OPTION, IT'S THE LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)        | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |                 |
|--|------------|---|-----------------|-----------------|
| Provider   | Courses    |   |                 |                 |
|  | Course #   | Name  | Expiration Date | Hour(s)         |
| STELMOK & ASSOCIATES LLC<br>1117 WRIGHT COURT<br>FREDERICKSBURG, VA 22401<br>PH: (540) 455-7657<br>EMAIL: SARAH@NESTREALTY.COM | 0214017663 | ST - NAR'S E-PRO(R)<br>CERTIFICATION: DAY 1<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2               |
|  | 0214017664 | ST - THE SHORT SALE<br>TRANSACTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)          | 12-31-2018      | 2               |
|  | 0214017665 | ST - FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2018      | 2               |
|  | 0214017666 | ST - REALTOR(R) CODE OF<br>ETHICS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                               | 12-31-2018      | 3               |
|  | 0214017667 | ST - MARKETING AND<br>ADVERTISING<br>FORMAT : CLASSROOM   | 12-31-2018      | 2               |
|  |            | Course #  | Name            | Expiration Date |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|   | 0214017668 | ST-12 THINGS YOU NEED TO KNOW ABOUT SHORT SALES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214017669 | ST - SOCIAL MEDIA RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)               | 12-31-2018      | 2       |
| THE CE SHOP INC<br>5670 GREENWOOD PLAZA BLVD<br>SUITE 420<br>GREENWOOD VILLAGE, CO 80111<br>PH: (888) 827-0777<br>EMAIL: compliance@THECESHOP.COM | 0214018864 | VIRGINIA POST-LICENSING:<br>CONTRACT WRITING<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING (ST)              | 12-31-2019      | 6       |
|   | 0214018865 | VIRGINIA POST-LICENSING:<br>CURRENT ISSUES & TRENDS RELATED TO FINA<br>FORMAT : ONLINE                               | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214018866 | VIRGINIA POST-LICENSING: FAIR HOUSING, ADA, AND CIVIL RIGHTS<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2019      | 2       |
|  | 0214019264 | VIRGINIA POST LICENSING: ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)          | 12-31-2019      | 3       |
|  | 0214018868 | VIRGINIA POST LICENSING: RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)                  | 12-31-2019      | 3       |
|  | 0214018869 | VIRGINIA POST LICENSING: AGENCY LAW<br>FORMAT : ONLINE  | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214020718 | VIRGINIA POST LICENSING: REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : ONLINE<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214018867 | VIRGINIA POST-LICENSING: ETHICS & STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)                                  | 12-31-2019      | 3       |
| THE FREDERICK ACADEMY OF REAL ESTATE<br>11849 RAMSBURG ROAD<br>MARRIOTTSVILLE, MD 21104<br>PH: (800) 854-0950<br>EMAIL: FREDERICKACADEMYPA@COMCAST.NET | 0214019688 | VIRGINIA POST LICENSING: CONTRACT WRITING<br>FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING (ST)                                     | 12-31-2018      | 6       |
|  | 0214019689 | VIRGINIA POST LICENSING: VIRGINIA AGENCY LAW<br>FORMAT : ONLINE  | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214019690 | VIRGINIA POST LICENSING: FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)               | 12-31-2018      | 2       |
|  | 0214019697 | SHORT SALES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                           | 12-31-2019      | 2       |
|  | 0214019739 | ETHICS IN REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                                  | 12-31-2019      | 3       |
|  | 0214019686 | VIRGINIA POST LICENSING: ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST) | 12-31-2018      | 3       |
|  | 0214019741 | ESCROW REQUIREMENTS  | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)  |                 |         |
|  | 0214019685 | VIRGINIA POST LICENSING:<br>ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                     | 12-31-2018      | 3       |
|  | 0214019683 | VIRGINIA POST LICENSING: RISK MANAGEMENT<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)                               | 12-31-2018      | 3       |
|  | 0214019687 | VIRGINIA POST LICENSING:<br>CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019740 | RISK MANAGEMENT<br>FORMAT : CLASSROOM  | 12-31-2019      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)   |                 |         |
| THE REAL ESTATE ACADEMY INC<br>PO BOX 9442<br>RICHMOND, VA 23228<br>PH: (804) 934-0010<br>EMAIL: INFO@REALESTATEACADEMYINC.COM | 0214021239 | REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : ONLINE<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214020054 | AGENCY LAW<br>FORMAT : ONLINE<br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|  | 0214020055 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : ONLINE<br>TOPIC : PL ETHICS (ST)                                | 12-31-2018      | 3       |
|  | 0214019423 | FAIR HOUSING<br>FORMAT : ONLINE<br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2018      | 2       |
|  | 0214019418 | CONTRACT WRITING  | 12-31-2018      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : ONLINE<br>TOPIC : PL CONTRACT WRITING (ST)  |                 |         |
|  | 0214019419 | ESCROW REQUIREMENTS<br>FORMAT : ONLINE<br>TOPIC : PL ESCROW REQUIREMENTS (ST)                    | 12-31-2018      | 3       |
|  | 0214019421 | RISK MANAGEMENT<br>FORMAT : ONLINE<br>TOPIC : PL RISK MANAGEMENT (ST)                            | 12-31-2018      | 3       |
|  | 0214019422 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : ONLINE<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
| THE REAL ESTATE GROUP LLC<br>THE REAL ESTATE GROUP<br>401 GREAT NECK RD<br>STE 126<br>VIRGINIA BEACH, VA 23454 | 0214018818 | PRIORITY PRICING ARE YOUR PROPERTIES POSITIONED TO SELL?<br>FORMAT : CLASSROOM                   | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>   |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
| VIRGINIA BEACH, VA 23454<br>PH: (757) 961-9134<br>EMAIL: lisak@realestategrp.com  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|   | 0214018817 | READING THE SIGNS OF THE TIMES; INTERPRETING ECONOMIC FACTORS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214018816 | BBQ'ING SACRED COWS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
| THE REAL ESTATE SCHOOL OF THE RICHMOND ASSOC OF REALTORS<br>8975 THREE CHOPT ROAD<br>RICHMOND, VA 23229-4657<br>PH: (804) 422-5000<br>EMAIL: TNEFF@RAREALTORS.COM | 0214021256 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                 | 12-31-2019      | 2       |
|   | 0214021257 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM   | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021279 | HOW TO GROW YOUR PROPERTY MANAGEMENT BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214017945 | ST - AUTHENTISIGN_DOC BOX<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2018      | 2       |
|  | 0214017950 | ST - INSTANET FORMS/TRANSACTION DESK<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2018      | 2       |
|  | 0214017951 | ST - IMAPP_TAX RECORDS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                                    | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214017952 | ST - E-DEAL WORKSHOP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                   | 12-31-2018      | 2       |
|  | 0214018002 | ST - ROAD RULES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | 0214018021 | ST - CURRENT INDUSTRY ISSUES & TRENDS (MOBILE DEVICES)<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018074 | ST - ESCROW MGMT & EARNEST MONEY DEPOSITS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)          | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214019942 | SRS: SELLER REPRESENTATIVE SPECIALIST<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                | 12-31-2020      | 2       |
|  | 0214019977 | PROFESSIONAL STANDARDS SEMINAR: CODE ENFORCEMENT DONE RIGHT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)           | 12-31-2020      | 3       |
|  | 0214019283 | CONTRACT WRITING - KNOW YOUR FORMS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                   | 12-31-2019      | 2       |
|  | 0214019285 | UPDATE ON LEGISLATION AND PROPERTY MANAGEMENT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214019287 | ABR CORE COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2019      | 3       |
|   | 0214019292 | ABR CORE COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2019      | 3       |
|   | 0214019399 | COMPLYING WITH DPOR'S<br>ESCROW AND AUDIT<br>REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214018942 | NEW HOME CONSTRUCTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                     | 12-31-2019      | 2       |
|   | 0214018680 | WATCH WHERE YOU STEP:<br>REALTORS GUIDE TO RISK<br>MANAGEMENT<br>FORMAT : CLASSROOM   | 12-31-2018      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL RISK MANAGEMENT (ST)  |                 |         |
|  | 0214018206 | BASIC MLS TRAINING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2018      | 2       |
|  | 0214018235 | ST - E-PRO - DAY 1<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                  | 12-31-2018      | 2       |
|  | 0214017613 | ST - FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                              | 12-31-2018      | 2       |
|  | 0214017616 | ST - PATHWAY TO PROFESSIONALISM: RESPECT STARTS HERE<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST) | 12-31-2018      | 3       |
|  | 0214017760 | ST - VIRGINIA AGENCY LAW   | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)   |                 |         |
|  | 0214017938 | ST - CONTRACTUALLY SPEAKING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING (ST)                                | 12-31-2018      | 6       |
|  | 0214021426 | OVERCOMING NIMBYISM (NOT IN MY BACKYARD) CHALLENGES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020542 | AFFORDABLE BUYER 101<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                | 12-31-2020      | 2       |
|  | 0214020605 | LEGAL UPDATES - VREB REGS, CFPB AND FLOOD HAZARD<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)    | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)  |                 |         |
|  | 0214020890 | PRICING STRATEGIES:<br>MASTERING THE CMA<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020947 | CODE OF ETHICS - ENFORCING<br>THE STANDARDS OF THE CODE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)      | 12-31-2019      | 3       |
|  | 0214020087 | THE POWER NEGOTIATOR'S<br>PLAYBOOK<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)       | 12-31-2020      | 2       |
|  | 0214020170 | STICKS AND BRICKS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                        | 12-31-2020      | 2       |
|  | 0214020190 | DISCOVERING COMMERCIAL   | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   |                 |         |
|   | 0214020201 | UPDATES ON LEGISLATION AND<br>PROPERTY MANAGEMENT<br>ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214020297 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                               | 12-31-2019      | 2       |
|   | 0214020322 | CFPB CLOSING DISCLOSURE<br>REQUIREMENTS WORKSHOP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)            | 12-31-2020      | 2       |
|   | 0214020331 | COMMERCIAL DOCUMENTS<br>WORKSHOP  | 12-31-2020      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | WORKSHOP<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214020420 | REVERSE MORTGAGES FOR THE<br>REAL ESTATE PROFESSIONAL<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020435 | FOUNDATIONS OF LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                            | 12-31-2020      | 8       |
|  | 0214020484 | CONTRACT WRITING BOOT CAMP<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)                                   | 12-31-2020      | 6       |
|  | 0214020485 | CONSTRUCTING AND AIRTIGHT<br>CONTRACT<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|   | 0214020501 | BROKERAGE FORMS AND LEGAL UPDATES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2020      | 2       |
|   | 0214020539 | BUYING & SELLING HOMES WITH PETROLEUM STORAGE TANKS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2020      | 2       |
|   | 0214019523 | RESIDENTIAL REAL ESTATE DISCLOSURES-WHAT'S NECESSARY?<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019646 | NUTS & BOLTS<br>FORMAT : CLASSROOM   | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214019664 | RISK MANAGEMENT - HOME INSPECTION RED FLAGS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2019      | 2       |
|  | 0214019670 | HANDLING MULTIPLE OFFERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019789 | COMPLYING WITH VREB REGULATIONS REGARDING CONTRACT REVIEW AND RE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019809 | PEAK PERFORMANCE PRICING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY   | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214022005 | REAL ESTATE INVESTING: BUILD WEALTH REPRESENTING INVESTORS AND B<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022020 | CONTRACTS WORKSHOP AND LEGAL UPDATES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                             | 12-31-2020      | 2       |
|  | 0214022059 | ELECTRONIC COMMUNICATION, COPYRIGHTS, WEBSITE ADA COMPLIANCE & A<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022115 | OPEN DOORS TO HOME OWNERSHIP<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214022137 | SENIOR REAL ESTATE SPECIALIST-2 DAY CORE (SRES DESIGNATION)<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022161 | MULTIPLE OFFERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2020      | 2       |
|  | 0214022163 | PRICE IT RIGHT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2020      | 2       |
|  | 0214022165 | GUIDE TO PRIVATE WELLS AND SEPTIC SYSTEM<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214022183 | ELDER LAW: IMPACT ON REAL ESTATE TRANSACTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021784 | CVRMLS ROAD RULES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                             | 12-31-2020      | 2       |
|  | 0214021831 | REQUIRED RESIDENTIAL REAL ESTATE DISCLOSURES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2020      | 2       |
|  | 0214021851 | WHAT LIES BENEATH: THE FACTS OF UNDERGROUND STORAGE TANKS<br>FORMAT : CLASSROOM                                    | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214021869 | PROFESSIONALISM IN CODE ENFORCEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)   | 12-31-2020      | 3       |
|  | 0214021882 | UNDERSTANDING SEPTIC SYSTEMS: ONSITE SYSTEMS FOR REAL ESTATE PRO<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021902 | CRAWL SPACE SCIENCE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2020      | 2       |
|  | 0214021903 | UNDERSTANDING REVISED VREB REGULATIONSAND REVIEWING ADVERTISING/<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214021097 | RENOVATION FINANCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021219 | RENOVATION FINANCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
| THE RGS TITLE REAL ESTATE ACADEMY<br>14501 GEORGE CARTER WAY<br>4TH FLOOR<br>CHANTILLY, VA 20151<br>PH: 703-877-7505<br>EMAIL: annas@Inf.com | 0214021704 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)      | 12-31-2019      | 3       |
|  | 0214021705 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST)            | 12-31-2019      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214021722 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)                                      | 12-31-2019      | 6       |
|   | 0214020749 | KNOW BEFORE YOU OWE: THE<br>NEW INDUSTRY FORMS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214019130 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2019      | 3       |
|   | 0214021105 | ETHICS AND STANDARDS OF<br>CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                                 | 12-31-2019      | 3       |
|   | 0214019128 | CURRENT INDUSTRY ISSUES AND<br>TRENDS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                         | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|   | 0214019129 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2019      | 2       |
|   | 0214020755 | REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2018      | 8       |
| THE SETTLEMENT GROUP INC<br>5641 BURKE CENTRE PKWY<br>#229<br>BURKE, VA 22015<br>PH: (703) 642-6002<br>EMAIL: myrna@settlementgroup.com | 0214021551 | AGENCY FOR NEW LICENSEES<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                                   | 12-31-2019      | 3       |
|   | 0214021547 | RISK MANAGEMENT FOR PLE<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                               | 12-31-2019      | 3       |
| THOMPSON EDUCATION LLC  | 0214017934 | ST - VA PL: RISK MANAGEMENT  | 12-31-2018      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
| KAPLAN REAL ESTATE SCHOOLS<br>332 FRONT STREET SOUTH<br>SUITE 555<br>LA CROSSE, WI 54601<br>PH: (608) 779-5599<br>EMAIL: lisa.goyette@kaplan.com |            | FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)   |                 |         |
|  | 0214021141 | VIRGINIA POST-LICENSING: REAL ESTATE LAW AND BOARD REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|  | 0214017936 | ST - VA PL: ETHICS & STANDARDS OF CONDUCT V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2018      | 3       |
|  | 0214017937 | ST - VA POST LICENSING: ESCROW REQUIREMENTS V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)                           | 12-31-2018      | 3       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214018537 | VIRGINIA POST LICENSING:<br>CONTRACT WRITING V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)                                   | 12-31-2018      | 6       |
|   | 0214018538 | VIRGINIA POST LICENSING:<br>CURRENT INDUSTRY ISSUES AND<br>TRENDS<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)            | 12-31-2018      | 2       |
|   | 0214018734 | VIRGINIA AGENCY LAW V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2018      | 3       |
|   | 0214021450 | VIRGINIA POST-LICENSING: REAL<br>ESTATE LAW AND BOARD<br>REGULATIONS<br>FORMAT : ONLINE<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214021451 | VIRGINIA POST-LICENSING: RISK MANAGEMENT V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL RISK MANAGEMENT (ST)                            | 12-31-2019      | 3       |
|   | 0214021452 | VIRGINIA POST-LICENSING: CURRENT INDUSTRY ISSUES AND TRENDS V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214021453 | VIRGINIA POST-LICENSING: ETHICS AND STANDARDS OF CONDUCT V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ETHICS (ST)                     | 12-31-2019      | 3       |
|   | 0214021454 | VIRGINIA POST-LICENSING: FAIR HOUSING V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                                  | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses                 |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214021455 | VIRGINIA POST-LICENSING:<br>CONTRACT WRITING V3.0<br>FORMAT : ONLINE<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)       | 12-31-2019      | 6       |
|  | 0214021456 | VIRGINIA POST-LICENSING:<br>AGENCY LAW V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL AGENCY LAW (ST)                      | 12-31-2019      | 3       |
|  | 0214021457 | VIRGINIA POST-LICENSING:<br>ESCROW REQUIREMENTS V2.0<br>FORMAT : ONLINE<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2019      | 3       |
|  | 0214017935 | ST - VA POST LICENSING: FAIR<br>HOUSING V1.0<br>FORMAT : ONLINE<br><br>TOPIC : PL FAIR HOUSING (ST)                   | 12-31-2018      | 2       |
| TOP PRODUCER ACADEMY OF REAL ESTATE<br>8100 ASHTON AVENUE<br>SUITE 103 | 0214019156 | MREA BUSINESS PLANNING<br>CLINIC - DAY 1<br>FORMAT : CLASSROOM  | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
| SUITE 103<br>MANASSAS, VA 20109-2886<br>PH: (703) 330-2222<br>EMAIL: BEAVER@KW.COM   |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214019157 | MREA BUSINESS PLANNING<br>CLINIC - DAY 2<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)        | 12-31-2019      | 2       |
|  | 0214020663 | PURCHASE AGREEMENT: NVAR<br>REAL ESTATE SALES CONTRACT<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST) | 12-31-2020      | 6       |
|  | 0214020662 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2020      | 3       |
| TOWNE REALTY SCHOOL OF REAL ESTATE<br>TOWNE REALTY LLC<br>984 FIRST COLONIAL ROAD<br>SUITE 204<br>VIRGINIA BEACH, VA 23454 | 0214018982 | CONTRACT WRITING<br>FORMAT : CLASSROOM<br>TOPIC : PL CONTRACT WRITING<br>(ST)                                       | 12-31-2019      | 6       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses                        |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
| VIRGINIA BEACH, VA 23454<br>PH: (757) 490-6500<br>EMAIL: school@bhhstowne.com |            | (ST)   |                 |         |
|   | 0214018983 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                             | 12-31-2019      | 2       |
|   | 0214019329 | ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)                  | 12-31-2019      | 3       |
|   | 0214019330 | VIRGINIA RESIDENTIAL AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)            | 12-31-2019      | 3       |
|   | 0214021224 | DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214019373 | EARNEST MONEY AND ESCROW   | 12-31-2019      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | ACCOUNTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)   |                 |         |
|  | 0214019525 | RISK MANAGEMENT - ACTS,<br>LAWS AND DISCLOSURES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)                                | 12-31-2019      | 3       |
|  | 0214021613 | REAL ESTATE LAW AND BOARD<br>REGULATIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL REAL ESTATE LAW W<br>FLOOD CONTENT (ST)                       | 12-31-2019      | 8       |
|  | 0214021164 | FORTIFY YOUR FIRM: SENSIBLE<br>SOLUTIONS FOR IDENTIFYING &<br>REDUCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   | 0214019366 | CURRENT INDUSTRY ISSUES AND TRENDS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                | 12-31-2019      | 2       |
| VESTA SETTLEMENTS LLC<br>552 FORT EVANS ROAD<br>SUITE 204<br>LEESBURG, VA 20176<br>PH: (703) 288-3333<br>EMAIL: KBARRETT@VESTASETTLEMENTS.COM | 0214018988 | VIRGINIA RESIDENTIAL AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                                | 12-31-2019      | 3       |
|   | 0214020187 | OVERVIEW OF THE TILA-RESPA INTEGRATED DISCLOSURES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214021847 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)   | 12-31-2020      | 2       |
|   | 0214019219 | ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM  | 12-31-2019      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL ESCROW REQUIREMENTS (ST)  |                 |         |
|   | 0214019345 | FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                 | 12-31-2019      | 2       |
|   | 0214020188 | ETHICS AND STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)    | 12-31-2018      | 3       |
| VIRGINIA APARTMENT MANAGEMENT ASSOCIATION<br>VAMA<br>2812 EMERYWOOD PKWAY<br>SUITE 231<br>HENRICO, VA 23294<br>PH: (804) 756-8262<br>EMAIL: info@vamaonline.org | 0214019901 | FAIR HOUSING IS FOR EVERYONE<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2018      | 2       |
|   | 0214019878 | MAKING SENSE OF FAIR HOUSING<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2019      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b>   |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
| VIRGINIA ASSOCIATION OF REALTORS<br>10231 TELEGRAPH ROAD<br>GLEN ALLEN, VA 23059<br>PH: (804) 264-5033<br>EMAIL: LILI@VAREALTOR.COM | 0214018339 | PROPERTY MAINTENANCE<br>UPDATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                     | 12-31-2018      | 2       |
|   | 0214018340 | CUSTOMER SERVICE: SEEING<br>WHAT YOUR CUSTOMER SEE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|   | 0214018341 | 2013 VRLTA AND CURRENT<br>LEGISLATIVE ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)       | 12-31-2018      | 2       |
|   | 0214018457 | HOW VHDA CAN HELP YOU<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                              | 12-31-2018      | 2       |
|   | 0214018458 | COMMON LEGAL HOTLINE Q AND<br>A: PROPERTY MANAGEMENT   | 12-31-2018      | 2       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | A: PROPERTY MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)        |                 |         |
|  | 0214018459 | SOCIAL MEDIA SANITY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)           | 12-31-2018      | 2       |
|  | 0214018460 | VIRGINIA RESIDENTIAL<br>STANDARD AGENCY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)       | 12-31-2018      | 3       |
|  | 0214017680 | RI 410: THE CODE IS GOOD<br>BUSINESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)              | 12-31-2018      | 3       |
|  | 0214017754 | ST - RECENT CHANGES IN<br>VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST) | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL AGENCY LAW (ST)  |                 |         |
|  | 0214017841 | ST - FAIR HOUSING IS FOR EVERYONE<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                             | 12-31-2018      | 2       |
|  | 0214018036 | ST PCIS - HIGH POWER NEGOTIATING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                   | 12-31-2018      | 2       |
|  | 0214018050 | ST - HOW TO GROW YOUR PROPERTY MANAGEMENT BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018051 | ST - FIVE KEY SUCCESS STRATEGIES: POWER UP PERFORMANCE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY         | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214018083 | ST CIIT - SHORT SALE REFERRAL PROGRAM<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                            | 12-31-2018      | 2       |
|  | 0214019346 | NO BULL BUSINESS PLANNING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2019      | 2       |
|  | 0214019347 | FORTIFY YOUR FIRM: SENSIBLE SOLUTIONS FOR IDENTIFYING & REDUCING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019424 | FOUNDATIONS FOR SUCCESS IN COMMERCIAL REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                            | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214019433 | SEVEN WAYS TO LOSE YOUR LICENSE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2019      | 2       |
|  | 0214019459 | NEW NORMAL = NEW SKILLS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2019      | 2       |
|  | 0214018839 | RESIDENTIAL REAL ESTATE FINANCIAL ANALYSIS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214018934 | HOUSING 2020<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                               | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214018935 | THINKING BIG: BUSINESS PLANNING SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)             | 12-31-2019      | 2       |
|  | 0214018937 | RI 407: MANAGING RISK<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214018938 | RI 402: FINANCING ALTERNATIVES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                      | 12-31-2019      | 2       |
|  | 0214018939 | RI 405: PRICING, LISTING AND MARKETING THE PROPERTY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214018940 | RI 411: SUCCESSFUL SETTLEMENT: MANAGING THE TRANSACTION  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | TRANSACTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                       |                 |         |
|   | 0214018941 | RADON IN VIRGINIA REAL ESTATE<br>TRANSACTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)     | 12-31-2019      | 2       |
|   | 0214019067 | REALTOR ON THE GO: TAKING<br>YOUR BUSINESS MOBILE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214019069 | NEGOTIATIONS: THE GAMES<br>PEOPLE PLAY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)            | 12-31-2019      | 2       |
|   | 0214019095 | 2014 ETHICS SEMINAR<br>FORMAT : CLASSROOM   | 12-31-2019      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)   |                 |         |
|  | 0214019107 | RI 404: THE CYBER-REALTOR<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                | 12-31-2019      | 2       |
|  | 0214018498 | CREATE & MAINTAIN A WIN-WIN<br>RELATIONSHIP WITH SELLERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018499 | SEVEN SECRETS TO SUCCESS<br>USING TODAY'S TECHNOLOGY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)     | 12-31-2018      | 2       |
|  | 0214018639 | WHAT REAL ESTATE AGENTS,<br>PROPERTY MANAGERS &<br>COMMUNITY ASSC.<br>FORMAT : CLASSROOM                                     | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214018725 | GOOD INTENTIONS BUT BAD RESULTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                   | 12-31-2018      | 2       |
|  | 0214018100 | ST - 2013 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)   | 12-31-2018      | 3       |
|  | 0214018161 | ST CII - COMMISSIONS: GETTING PAID THE RIGHT WAY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | 0214018162 | ST CII - COMMON LEGAL HOTLINE QUESTIONS & ANSWERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)   |                 |         |
|  | 0214018163 | ST CII - CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2018      | 2       |
|  | 0214018164 | ST - DILEMMAS FACING REAL ESTATE LICENSEES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018165 | ST - DISCLOSURE SHALL SET YOU FREE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2018      | 2       |
|  | 0214018166 | ST - REAL ESTATE LAWS YOU NEED TO KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2018      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | ISSUES (ST)  |                 |         |
|  | 0214018167 | ST - RISK MANAGEMENT FOR SOCIAL MEDIA<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2018      | 2       |
|  | 0214018168 | ST - RI 401: UNDERSTANDING AGENCY<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)                      | 12-31-2018      | 3       |
|  | 0214018169 | ST - RI 409: BUSINESS DEVELOPMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2018      | 2       |
|  | 0214018234 | ST - AN AGENT'S DIRTY DOZEN OF "DO NOTS!"<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214018239 | ST - SUPPORTING THAT FINAL VALUE BY LOOKING OUTSIDE THE BOX<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214018264 | WHO MOVED MY MARKET? BUYERS, CREDIT & MARKET REALITY CHECK<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2018      | 2       |
|  | 0214018281 | VHDA: REAL ESTATE PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2018      | 2       |
|  | 0214018337 | SEVEN & A HALF THINGS YOU NEED TO KNOW IN THE NEXT THREE YEARS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY          | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214018338 | WHY CAN'T WE ALL GET ALONG - CLARIFYING GENERATIONAL DYNAMICS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214020591 | DISCLOSURE SHALL SET YOU FREE!<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                | 12-31-2020      | 2       |
|  | 0214020636 | 2015 VRLTA AND CURRENT LEGISLATIVE ISSUES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2020      | 2       |
|  | 0214020647 | PROPERTY MANAGEMENT FORMS & ISSUES<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020068 | ETHICAL DECISION-MAKING FOR REAL ESTATE LICENSEES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)                                 | 12-31-2020      | 3       |
|  | 0214020150 | 2015 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)   | 12-31-2020      | 3       |
|  | 0214020282 | WHAT'S CONGRESS UP TO? HOW CHANGING FEDERAL TAX LAWS IMPACT YOUR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020388 | ANATOMY OF A HOUSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   | 0214020390 | ANATOMY OF AN APPRAISAL<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                   | 12-31-2020      | 2       |
|   | 0214020498 | RESIDENTIAL HOUSING TENANT'S<br>ASSERTION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|   | 0214020499 | TEACHING CONSUMERS HOW TO<br>NEGOTIATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)    | 12-31-2020      | 2       |
|   | 0214020500 | PL - SELLER SUCCESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                       | 12-31-2020      | 2       |
|   | 0214019559 | RI 414: NEGOTIATION: WORKING<br>FOR A YES<br>FORMAT : CLASSROOM   | 12-31-2019      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214019584 | ETHICS AND THE REALTOR<br>FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
|  | 0214019585 | THE SECRET 7: BEST STRATEGIES FOR SUCCESSFUL PROPERTY MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019600 | VRLTA AND LEGISLATIVE UPDATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                     | 12-31-2019      | 2       |
|  | 0214019601 | LEAD PAINT AND THE EPA; 37,500 REASONS TO CARE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY                               | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019602 | ADVANCED HVAC FOR PROPERTY MANAGERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)           | 12-31-2019      | 2       |
|  | 0214019603 | ENVIRONMENTAL HAZARDS RECOVERY SERVICES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)       | 12-31-2019      | 2       |
|  | 0214019613 | HANDLING REQUESTS FOR REASONABLE ACCOMMODATION: HOARDING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2019      | 2       |
|  | 0214019618 | PROPERTY MANAGEMENT FORMS AND ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY                      | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214019620 | TECHNOLOGY TODAY:<br>DEMYSTIFYING TECHNOLOGY WHILE IMPROVING ROI &<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019658 | TEAM DYNAMICS FOR AGENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   | 12-31-2019      | 2       |
|  | 0214019696 | ALL'S FAIR IN LOVE AND HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214019774 | RESIDENTIAL HOUSING: FROM APPLICATION TO HOUSING TO EVICTION PRO<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY               | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019780 | VAR'S PURCHASE CONTRACT:<br>THE INS & OUTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  | 12-31-2019      | 2       |
|  | 0214019236 | THE CODE OF ETHICS: OUR PROMISE OF PROFESSIONALISM<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)           | 12-31-2019      | 3       |
|  | 0214019241 | AGENCY, BROKERAGE AND VIRGINIA LAW: IT'S TIME TO REGROUP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST) | 12-31-2019      | 3       |
|  | 0214019242 | THE OFFER<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                   | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214019257 | RI 406: WHAT DID I AGREE TO?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)   | 12-31-2019      | 6       |
|  | 0214021920 | 6 DEADLY PRICING MISTAKES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2020      | 2       |
|  | 0214021937 | NLP: NEGOTIATE LIKE A PRO<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2020      | 2       |
|  | 0214021941 | FORTIFY YOUR FIRM:SENSIBLE<br>SOLUTIONS FOR IDENTIFYING &<br>REDUCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214022139 | ADVERTISING<br>FORMAT : CLASSROOM   | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214022209 | WHAT'S HOT AND NOT HOT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2020      | 2       |
|  | 0214021516 | 2016 VRLTA AND CURRENT LEGISLATIVE ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021556 | THE REALTORS® CODE OF ETHICS FOR PROPERTY MANAGERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)         | 12-31-2019      | 3       |
|  | 0214021566 | GETTING PAST NO: NEGOTIATING STRATEGIES FOR THE REAL ESTATE PRO<br>FORMAT : CLASSROOM                          | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021567 | CRITICAL CONTRACT ISSUES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)    | 12-31-2019      | 2       |
|  | 0214021569 | TENANT SCREENING TODAY<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)      | 12-31-2019      | 2       |
|  | 0214021579 | MAINTENANCE TIPS AND TRICKS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021598 | FAIR HOUSING FOR PROPERTY MANAGERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST)     | 12-31-2019      | 2       |
|  | 0214021599 | PROPERTY MANAGEMENT  | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | FORMS FOR BEGINNERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                     |                 |         |
|   | 0214021602 | VAR PROPERTY MANAGEMENT<br>FORMS UPDATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|   | 0214021605 | CUSTOMER SERVICE 101<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                    | 12-31-2019      | 2       |
|   | 0214021606 | PERFECTING THE BOX<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                      | 12-31-2019      | 2       |
|   | 0214021668 | LANDLORD'S GUIDE TO THE<br>SERVICE MEMBERS CIVIL RELIEF<br>ACT<br>FORMAT : CLASSROOM                            | 12-31-2019      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214021724 | VIRGINIA FAIR HOUSING LAW REVIEW<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)  | 12-31-2019      | 2       |
|  | 0214021725 | ADVERTISING FOR PROPERTY MANAGERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                | 12-31-2019      | 2       |
|  | 0214021726 | THE EVICTION PROCESS UNDER VIRGINIA LAW AND RELATED ISSUES OF RE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021820 | RENOVATION FINANCING<br>FORMAT : CLASSROOM  | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021822 | 2017 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2020      | 3       |
|  | 0214021824 | VHDA REAL ESTATE<br>PROFESSIONAL TRAINING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214021826 | AGENCY: A COMPLICATED<br>RELATIONSHIP<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)     | 12-31-2020      | 2       |
|  | 0214021080 | PRICING IN A SHIFTING MARKET<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)              | 12-31-2019      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  | 0214021102 | JOINING OR STARTING A TEAM -<br>BENEFIT OR BURDEN?<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214021103 | 2016 ETHICS SEMINAR<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)  | 12-31-2019      | 3       |
|  | 0214021320 | RI MODULE 504: WORKING WITH<br>BUYERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)              | 12-31-2019      | 2       |
|  | 0214021332 | RI 501: AGENCY IN VIRGINIA<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)   | 12-31-2019      | 3       |
|  | 0214021333 | RI 502: SALES CONTRACTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING<br>(ST)                                   | 12-31-2019      | 6       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | (ST)  |                 |         |
|  | 0214021334 | RI 503: BUSINESS PLANNING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)       | 12-31-2019      | 2       |
|  | 0214021335 | RI 505: WORKING WITH SELLERS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)    | 12-31-2019      | 2       |
|  | 0214021336 | RI 506: RISK MANAGEMENT -<br>ESCROW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST) | 12-31-2019      | 3       |
|  | 0214021337 | RI 506: RISK MANAGEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT<br>(ST)                 | 12-31-2019      | 3       |
|  | 0214021338 | RI 507: ETHICS AND<br>PROFESSIONAL RESPONSIBILITY   | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| <b>Approved Real Estate Post-License Single-track Courses</b> |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | FORMAT : CLASSROOM<br>TOPIC : PL ETHICS (ST)  |                 |         |
|   | 0214021339 | RI 507: ETHICS AND PROFESSIONAL RESPONSIBILITY<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                      | 12-31-2019      | 2       |
|   | 0214021340 | RI 508: REAL ESTATE LAW AND VIRGINIA REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST) | 12-31-2019      | 8       |
|   | 0214021341 | RI 509: MASTERING NEGOTIATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                           | 12-31-2019      | 2       |
|   | 0214021342 | RI 510: BENEATH THE SURFACE: UNDERSTANDING THE ANATOMY OF A HOUS<br>FORMAT : ONLINE                                       | 12-31-2019      | 2       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214021492 | THE TAX IMPACT OF RESIDENTIAL REAL ESTATE INVESTMENTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020563 | COMMISSIONS: BEING PAID THE RIGHT WAY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                 | 12-31-2020      | 2       |
|  | 0214020582 | GOOD INTENTIONS BUT RISKY RESULTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                     | 12-31-2020      | 2       |
|  | 0214020584 | NEW REAL ESTATE BOARD REGULATIONS<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214020585 | REAL ESTATE LAWS YOU NEED TO KNOW!<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)              | 12-31-2020      | 2       |
|  | 0214020586 | WHAT IS YOUR BED BUG PLAN FOR THE NEXT 10 YEARS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020587 | COMMON LEGAL HOTLINE Q AND A<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                    | 12-31-2020      | 2       |
|  | 0214020588 | SYSTEMATIZING FOR SUCCESS<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses  |            |  |                 |         |
|---|------------|--|-----------------|---------|
| Provider  | Courses    |  |                 |         |
|   | Course #   | Name   | Expiration Date | Hour(s) |
|   |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|   | 0214020590 | DILEMMAS FACING REAL ESTATE LICENSEES<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                 | 12-31-2020      | 2       |
| WILLIAM E WOOD AND ASSOCIATES REAL ESTATE ACADEMY<br>800 NEWTOWN RD<br>VIRGINIA BEACH, VA 23462<br>PH: (757) 499-9663<br>EMAIL: SUEGAINES@WILLIAMWOOD.COM | 0214018936 | FAIR HOUSING, AMERICANS WITH DISABILITY ACT, AND THE CIVIL RIGHT<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2019      | 2       |
|   | 0214018735 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br>TOPIC : PL AGENCY LAW (ST)  | 12-31-2018      | 3       |
|   | 0214021783 | ESCROW REQUIREMENTS-STAYING COMPLIANT WITH STATE LAW AND REGULA<br>FORMAT : CLASSROOM<br>TOPIC : PL ESCROW             | 12-31-2020      | 3       |
|   | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses  |            |   |                 |         |
|---|------------|---|-----------------|---------|
| Provider  | Courses    |   |                 |         |
|   | Course #   | Name  | Expiration Date | Hour(s) |
|   |            | TOPIC : PL ESCROW REQUIREMENTS (ST)   |                 |         |
|   | 0214021283 | NATIONAL ASSOCIATION OF REALTORS CODE OF ETHICS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST) | 12-31-2019      | 3       |
| WILLIAMSBURG REAL ESTATE SCHOOL<br>5000 NEW POINT RD. SUITE 1101<br>WILLIAMSBURG, VA 23188-9418<br>PH: (757) 253-0028<br>EMAIL: RITA@WAAREALTOR.COM | 0214017953 | ST - ETHICS & STANDARDS OF CONDUCT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ETHICS (ST)              | 12-31-2018      | 3       |
|   | 0214017964 | ST - THIS IS NOT YOUR MAMA'S FAIR HOUSING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL FAIR HOUSING (ST) | 12-31-2018      | 2       |
|   | 0214017971 | ST - VAR CONTRACT WRITING CLASS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CONTRACT WRITING (ST)       | 12-31-2018      | 6       |
|   | 0214019158 | RISK MANAGEMENT FOR REAL  | 12-31-2019      | 3       |
|   | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT<br>(ST)  |                 |         |
|  | 0214019159 | HOW TO READ BLUEPRINTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                      | 12-31-2019      | 2       |
|  | 0214019160 | REAL ESTATE 101 - NINE IDEAS<br>TO JUMP START YOUR BUSINESS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019255 | REAL ESTATE LAWS YOU NEED<br>TO KNOW<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                        | 12-31-2018      | 2       |
|  | 0214019490 | ELDER LAW AND ESTATE<br>PLANNING-IMPACT ON REAL<br>ESTATE TRANSACTIONS  | 12-31-2019      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | ESTATE TRANSACTIONS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                       |                 |         |
|  | 0214018823 | FLEXMLS BASIC COMPUTER<br>TRAINING COURSE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214019029 | DODD-FRANK UPDATE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                         | 12-31-2019      | 2       |
|  | 0214018465 | VA ESCROW REQUIREMENTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW<br>REQUIREMENTS (ST)                        | 12-31-2018      | 3       |
|  | 0214018682 | VIRGINIA AGENCY LAW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL AGENCY LAW (ST)                                       | 12-31-2018      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL AGENCY LAW (ST)   |                 |         |
|  | 0214021493 | RENOVATION FINANCING<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                           | 12-31-2019      | 2       |
|  | 0214021007 | VAR RESIDENTIAL CONTRACT OF<br>PURCHASE<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)        | 12-31-2019      | 2       |
|  | 0214020173 | NUTS & BOLTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)                                   | 12-31-2019      | 2       |
|  | 0214020175 | RISK MANAGEMENT - HOME<br>INSPECTION RED FLAGS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214020295 | CRITICAL CONTRACT ISSUES   | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214020440 | CASE STUDIES ON CONTRACT ACCEPTANCE AND DELIVERY<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2020      | 2       |
|  | 0214020476 | REAL ESTATE LAW AND VREB REGULATIONS<br>FORMAT : CLASSROOM<br>TOPIC : PL REAL ESTATE LAW W FLOOD CONTENT (ST)     | 12-31-2020      | 8       |
|  | 0214020479 | FAIR HOUSING - AN OUNCE OF PREVENTATION<br>FORMAT : CLASSROOM<br>TOPIC : PL FAIR HOUSING (ST)                     | 12-31-2020      | 2       |
|  | 0214020511 | RESIDENTIAL RENOVATION LOANS<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)  |                 |         |
|  | 0214019610 | GOOD INTENTIONS BUT RISKY RESULTS: BALANCING CLIENT INTERESTS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2018      | 2       |
|  | 0214019773 | COMMISSIONS: BEING PAID THE RIGHT WAY!<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                        | 12-31-2018      | 2       |
|  | 0214022103 | RADON IN VIRGINIA REAL ESTATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)                                 | 12-31-2019      | 2       |
|  | 0214022108 | REAL ESTATE LAWS YOU NEED TO KNOW<br>FORMAT : CLASSROOM  | 12-31-2020      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  |            | TOPIC : PL CURRENT INDUSTRY ISSUES (ST)   |                 |         |
|  | 0214022110 | VAR PROPERTY MANAGEMENT FORMS UPDATE<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST) | 12-31-2019      | 2       |
|  | 0214022155 | RI 505: WORKING WITH SELLERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)         | 12-31-2019      | 2       |
|  | 0214022308 | RI 504: WORKING WITH BUYERS<br>FORMAT : CLASSROOM<br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)          | 12-31-2019      | 2       |
|  | 0214021541 | RISK MANAGEMENT<br>FORMAT : CLASSROOM<br>TOPIC : PL RISK MANAGEMENT (ST)                              | 12-31-2019      | 3       |
|  | Course #   | Name  | Expiration Date | Hour(s) |



| Approved Real Estate Post-License Single-track Courses |            |   |                 |         |
|--|------------|---|-----------------|---------|
| Provider   | Courses    |   |                 |         |
|  | Course #   | Name  | Expiration Date | Hour(s) |
|  | 0214021542 | RI 506: RISK MANAGEMENT - ESCROW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)         | 12-31-2019      | 3       |
|  | 0214021610 | WHO OWNS, WHO SIGNS & HOW<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY ISSUES (ST)            | 12-31-2019      | 2       |
|  | 0214021840 | RISK MANAGEMENT - ACTS, LAWS AND DISCLOSURES<br>FORMAT : CLASSROOM<br><br>TOPIC : PL RISK MANAGEMENT (ST) | 12-31-2019      | 3       |
|  | 0214021841 | EARNEST MONEY AND ESCROW ACCOUNTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL ESCROW REQUIREMENTS (ST)        | 12-31-2019      | 3       |
|  | 0214021845 | REIN STANDARD PURCHASE AGREEMENT  | 12-31-2020      | 2       |
|  | Course #   | Name  | Expiration Date | Hour(s) |

| Approved Real Estate Post-License Single-track Courses   |            |  |                 |         |
|--|------------|--|-----------------|---------|
| Provider   | Courses    |  |                 |         |
|  | Course #   | Name   | Expiration Date | Hour(s) |
|  |            | AGREEMENT<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)  |                 |         |
|  | 0214021282 | GOOD INTENTIONS BUT RISKY<br>RESULTS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)               | 12-31-2020      | 2       |
| XTREME AGENT TRAINING LLC<br>MILLENNIUM SCHOOL OF REAL ESTATE<br>575 LYNNHAVEN PARKWAY<br>SUITE 290<br>VIRGINIA BEACH, VA 23452<br>PH: (757) 436-2776<br>EMAIL:<br>ADMIN@MILLENIUMSCHOOLOFREALESTATE.COM | 0214019919 | HOW TO GROW YOUR PROPERTY<br>MANAGEMENT BUSINESS<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST)   | 12-31-2018      | 2       |
|  | 0214018211 | ST - PROPERTY MANAGERS<br>BOOT CAMP ; MINI EDITION<br>FORMAT : CLASSROOM<br><br>TOPIC : PL CURRENT INDUSTRY<br>ISSUES (ST) | 12-31-2018      | 2       |
|  | Course #   | Name   | Expiration Date | Hour(s) |